

GLOBAL EXPRESSION OF INTEREST / PRE-QUALIFICATION FOR SUPPLY OF BASE OIL AND HFHSD FOR OFFSHORE BLOCKS IN INDIA: CB-OS/2; RAVVA; KG-OSN-2009/3; PR-OSN-2004/1

Cairn India Ltd. ("CIL") is the Operator of the Offshore Blocks in India, CB-OS/2 (located on the West Coast of India) & RAVVA, KG-OSN-2009/3, PR-OSN-2004/1 (located on the East Coast of India).

The scope of this EOI covers the supply of following:

- 1. Supply of Base Oil
- 2. Supply of HFHSD at Ports in West Coast / East Coast of India

CIL, on behalf of itself and its Joint Venture (JV) partners, seeks an Expression of Interest (EOI) from experienced Suppliers under International Competitive Bidding (ICB) Process for Supply of Base Oil and Fuel in support of CIL drilling campaign in these Blocks tentatively planned in calendar years 2016 and 2017.

In view of the nature of the scope, only those Suppliers possessing the requisite and proven record of performance, and can demonstrate through submission of documents in executing at least similar jobs should respond to this notice.

The interested Suppliers should evince interest to participate in the Expression of Interest by clicking on the **"Evince Interest"** link against the corresponding EOI listing on the Cairn India website and submit their contact details online. Further to this, interested Contractors would be invited to submit their response via **Smart Source** (Cairn's e Sourcing Platform).

The Suppliers would be requested, as a minimum, to submit the following documents and details for prequalification via *Smart Source*.

- Letter of interest clearly indicating supply reference
- Detailed Company Information.
- List/ Details of similar type of supply contracts successfully executed in the last two years and similar contracts/agreements currently under execution.
- Confirmation of capability to supply HSD to meet CIL schedule. Health, Safety and Environment (HSE)
 policies, procedures, manual in line with internationally accepted practices and HSE statistics
 covering the last 3 years
- Organizational outline proposal detailing their nominated management, staff, and business process support to carry out an Offshore Drilling campaign for all types of wells.
- Quality assurance & Quality control plan/ procedures in place for the execution of similar type of work, Copy of ISO or any other certification as applicable.
- Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest.

The interested Suppliers should evince interest to participate in EOI within 14 days of publication of Expression of Interest.