



CAIRN ENERGY INDIA PTY LIMITED

(Incorporated in New South Wales, Australia – ACN 002 066 784)

**GLOBAL EXPRESSION OF INTEREST FOR PROVISION FOR
COIL TUBING EQUIPMENT & SERVICES**

Cairn Energy India Pty Ltd. ("CEIL") is the Operator of the Ravva Offshore block on the East coast of India & CB-OS/2 Offshore block on the West coast of India. The Joint venture partners for Ravva asset are ONGC, Ravva Oil (Singapore) PTE Ltd & Videocon Industries Ltd. The Joint venture partners for CB-OS/2 asset are ONGC & Tata Petrodyne Ltd. CEIL is currently carrying out field development/maintenance activities in these two assets.

CEIL seeks expression of interest (EOI) under International Competitive Bidding Process ("ICB") from suitably experienced contractors offering Coil Tubing equipment and services – including nitrogen and pumping services (both Indian and International) capable of carrying out this work in India, which broadly encompasses the below mentioned – divided into two scope's:

SCOPE 1: BARGE BASED:

- Providing Coil tubing equipment and services for operations such as sand cleanout (3), Acid spotting (2), straddle packer stimulation (2), horizontal well MPLT (1), thru tubing bridge plug setting (1), etc. Bidder to also provide equipment and services for large volume (> 500 bbls) & high rate acid bullheading jobs (5). Providing suitable manpower to carry out such operations. Operations will be catenary type – Barge will be provided by Company.

SCOPE 2: PLATFORM BASED:

- Providing equipment and services for Coil tubing of smaller size (CT OD > 1"). All equipment (apart from CT reel) should be modular in nature and of weight less than 3 Tons. Spread to be accommodated keeping operational and safety aspects in size of 25 ft x 16 ft. The max floor loading should not be greater than 1 ton / sq. meter. Operations that will be taken up will be sand cleanout, acid spotting, straddle packer stimulation, horizontal well MPLT, thru tubing bridge plug setting, etc. Providing suitable manpower to carry out such operations. Bidder to also provide equipment and services for large volume (> 500 bbls) & high rate acid bullheading jobs (5). Providing suitable manpower to carry out such operations

Note:

1. Bidder to submit separate Eoi's for both the scope mentioned above.
2. Both the scope will be considered as separate callout tenders and will be evaluated separately.

With this EOI, CEIL intends to short list names of experienced Coil Tubing equipment & services contractors to invite for subsequent tender.

This work must be carried out in India at the Ravva & CB-OS/2 Offshore blocks which comprises respectively a total of eight & three unmanned offshore platforms respectively. The company shall

have proven experience in similar types of Coil Tubing equipment & services activities and shall have sufficient personnel, equipment, management, effective QA/QC procedure and organizational processes to conduct the works. The services will be required on campaign basis (upto 2 campaigns over the period of 3 years with each type of unit) lasting maximum 9 weeks with operation in upto 7 wells per campaign (including both Ravva & CB Assets). The contract duration will be 3 years firm with the provision of two extension of Six month each.

The equipment must be suitable for offshore service. The company shall be able to demonstrate full understanding of Indian and internationally accepted Health, Safety and Environmental practices, procedures and policies. Companies are requested, as a minimum, to submit the following documents and details with their expression of interest for both the scope as mentioned above:

1. Previous experience of providing offshore Coil Tubing equipment & services equipment and services worldwide including in India. Details of work conducted in similar environment. Only companies who can demonstrate a successful track record, listing projects, clients and client contacts which may be approached, should respond to this notice.
2. Capability to provide technical and engineering support for Coil Tubing equipment & services.
3. Demonstrate capability to mobilize, commission and deliver the proposed equipment and services and commence work to meet CEIL's schedule which will be 2-3 months mob time after Callout Order is issued.
4. Suitability of the proposed equipments and services in terms of the technical specification and makes of the various equipment required.
5. Repair, maintenance and Infield support of Equipment and products after commencement of work.
6. Organizational set-up with details of management, staff, and business process support to carry out the proposed activities and experience of service personnel. Design and manufacturing capability as per API / ISO specifications
7. Existing documented Operations Maintenance & preventive maintenance systems and procedures.
8. Quality / HSE Management and Capability to comply with safety norms as per the guidelines of DGMS (Directorate General of Mines Safety) and Cairn Safety Standards.
9. Audited financial statements for the last three years.
10. A statement showing fulfillment of the following financial criteria:
 - a. The bidder's net worth (total assets less total outsiders' liabilities) should be positive.
 - b. Average annual Turnover (average of last two years) should be more than 11 MM USD.

Interested Contractors who can fulfil all of the Specifics listed above must submit their response including the details and references stated above, in writing and by e-mail as attached PDF File and via courier not later than 15 (Fifteen) days from the date of this publication. The envelope shall be super scribed with "**PROVISION FOR COIL TUBING EQUIPMENT & SERVICES**" and shall be addressed to:

Head – Procurement and Supply Chain Management

Cairn Energy India Pty. Limited

9th Floor, Tower A, Paras Twin Tower, Sector Road,
Sector 54, Gurgaon 122002 [Haryana], India

Tel.: +91-124-4764000; Fax :+91-124-4764568

E-mail: [Himani.pande@cairnindia.com](mailto: Himani.pande@cairnindia.com)