



CAIRN ENERGY INDIA PTY LIMITED

(Incorporated in New South Wales, Australia – ACN 002 066 784)

Global EOI For Provision For Slickline Equipment & Services

Cairn Energy India Pty Ltd. (“CEIL”) is the Operator of the Ravva offshore block on the East coast of India on behalf of the Joint venture partners Cairn, ONGC & Videocon Petroleum Limited AND the CB-OS/2 offshore block on the West coast of India on behalf of the Joint Venture partners Cairn, ONGC & Tatapetrodyne. CEIL is currently carrying out field development/maintenance activities in these two assets.

CEIL seeks expression of interest (EOI) under International Competitive Bidding Process (“ICB”) from suitably experienced contractors offering slickline equipment and services (both Indian and International) capable of carrying out this work in India, which broadly encompasses the following:

- Providing equipment and services for slickline operations
- Providing suitable manpower to carry out such operations

With this EOI, CEIL intends to short list names of experienced slickline contractors to invite for the tender of slickline services.

This work must be carried out in India at the Ravva & CB-OS/2 blocks which comprise a total of eleven (11) unmanned offshore platforms. The company shall have proven experience in similar types of slickline activities and shall have sufficient personnel, equipment, management, effective QA/QC procedure and organizational processes to conduct the works. Slickline services are required for upto 56 wells over a period of 3 years. The equipment must be suitable for offshore service. The company shall be able to demonstrate full understanding of Indian and internationally accepted Health, Safety and Environmental practices, procedures and policies. Only companies who can comply with these requirements and who can demonstrate a successful track record, listing projects, clients and client contacts which may be approached, should respond to this notice.

Companies are requested, as a minimum, to submit the following documents and details with their expression of interest:

1. Lists of similar work successfully executed in the last three years and projects currently under execution both in India and elsewhere.
2. Details of work conducted in similar environment, ideally in India
3. Organisational outline proposal detailing their nominated management, staff, and business process support to carry out slickline services
4. The Contractor shall submit details of his Management, Operating and Maintenance schemes with copies of their certification.
5. Design and manufacturing capability as per API / ISO specifications

6. Regional capability
7. The Contractor must demonstrate that they have sufficient financial standing to commence and continue the operation.
8. Have an appropriate comprehensive Health, Safety and Environmental management system in place which promotes, aligns with and upholds CEIL's and the Contractor's HSE commitments. Details and copies of their certification must be submitted.
9. Personnel details including bio-data of key personnel.
10. Available software and equipment details.
11. A demonstrable capability to mobilize and commence work to meet CEIL's schedule. The Contractor's experience in mobilizing on schedule shall be clearly stated
12. The Contractor must demonstrate that they have sufficient financial standing to commence and continue an operation of this magnitude.
13. Have an appropriate comprehensive Health, Safety and Environmental management system in place which promotes, aligns with and upholds CEIL's and the Contractor's HSE commitments. Details and copies of their certification must be submitted.
14. Audited financial statements for the last three years

Interested Contractors who can fulfil all of the Specifics listed above must submit their response including the details and references stated above, in writing and by e-mail as attached PDF File and via courier not later than 15 (Fifteen) days from the date of this publication. The envelope shall be super scribed with "**PROVISION FOR SLICKLINE EQUIPMENT & SERVICES**" and shall be addressed to:

Director – Procurement and Supply Chain Management
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