



**CAIRN ENERGY INDIA PTY LIMITED**

(Incorporated in New South Wales, Australia – ACN 002 066 784)

**GLOBAL EXPRESSION OF INTEREST (EOI) UNDER INTERNATIONAL COMPETITIVE  
BIDDING (ICB) BASIS FOR SUPPLY  
OF  
GAS RECOVERY PACKAGE (GRP)**

Cairn Energy India Pty Ltd (“CEIL”) is the operator of block RJ-ON-90/1 (the “Block”) in India, and operates the Block on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited and Oil and Natural Gas Corporation (ONGC). The Block contains number of major oil discoveries, including the Mangala, Bhagyam and Aishwariya (MBA) Fields.

Mangala Processing Terminal (MPT) is the central processing hub for field (MBA) and is located in Barmer district, Rajasthan. The facility is currently operational and processing heavy crude from the Mangala and Bhagyam fields. To optimize operations further, it is intended to install the following packages as part of this project

1. Gas compression capacity 4 MMSCFD; suction pressure of 175 Kpag and Discharge pressure of 5000 Kpag
2. Water Dew point control system capacity of 4 MMSCFD with outlet spec of 10 deg C.
3. CO2 removal skids capacity of 4 MMSCFD with outlet spec of less than 0.02%.

**Preference shall be given to Bidders sending in responses for all 3 packages, However response received for individual packages shall also be considered.**

All the engineering deliverables, commissioning and performance guarantee within package limits would be in scope of the supplier. Cairn intends to keep the site construction activities minimal and recommends modular package design to be considered for the mentioned scope.

CEIL intends to award a contract for the supply of GRP through an International Competitive Bidding Process.

The interested Contractors are requested, as a minimum, to submit the following documents and details which will serve as techno-commercial pre-bid qualification criteria:

1. HSE Systems:
  - a. For all projects executed in last 3 years
  - b. HSE Manual/Policy

- c. Project specific HSE Plan for similar project
2. Letter of interest with detailed company information as follows:
  - a. State the name of the parent Company
  - b. State the name/address/phone/e-mail of the company that would execute the Contract
  - c. If a Joint Venture to be proposed, state the name/address/phone/e-mail of all Joint Venture partners
  - d. Organisation structure
  - e. Size of Departments
  - f. Procurement system & procedure
  - g. Material Control System
  - h. Supply Chain Management System & procedures
3. Company's financial performance documents (including JV partner's financials, if proposed) i.e. Audited Balance Sheets, Profit and Loss Account & Cash Flow Statement for the last 3 years & following details separately;
  - a. Company Turnover based on last 3 audited/Financial statement
  - b. Company's Net Worth based on last 3 audited/Financial statement
  - c. Return on Equity based on last 3 audited/Financial statement
  - d. Working Capital based on last 3 audited/Financial statement
  - e. State the banker's name, address and Solvency certificate from the bank indicating the credibility limit in financial terms
4. Experience
  - a. Lists of similar projects successfully executed
  - b. Details of current commitments
5. Quality Systems:
  - a. Copy of current ISO Certificate provided
  - b. Certification of the company's QA system by an accredited certification body
  - c. QMS of the Company

The envelope should be subscribed with "Reference No. CEIL/C&P/EOI/GRP/1000028123". All information and documentation shall be provided at address below within 14 days of publication of this EOI by e-mail as attached PDF file and via courier to:

Sr. Manager – P&SCM  
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