



WE FUEL AMAZING

CAIRN INDIA LIMITED

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**GLOBAL EXPRESSION OF INTEREST (Eoi) UNDER INTERNATIONAL COMPETITIVE BIDDING (ICB)  
FOR LUMP SUM CONTRACT FOR OFFSHORE PLATFORM BLASTING & PAINTING FOR RAVVA  
BLOCK**

Cairn India Ltd. ("CIL") is the Operator of the Offshore **Ravva Oil and Gas Field (Ravva)**, on behalf of itself and its Joint Venture (JV) partners Oil and Natural Gas Corporation Limited (ONGC), Videocon Industries Limited (VIL) and Ravva Oil (Singapore) Pte Ltd. (ROS), located off the east coast of the state of Andhra Pradesh, India.

***Description of the services: -***

Blasting & painting of offshore platform which includes supply of paints & required materials and erection/removal of scaffolding within the available weather window from January to March'2015. The minimum marine spread required for the execution of job will be one accommodation & storage vessel and one service boat, the bidder may propose the methodology of marine support for the execution of the work.

***Details of the services: -***

The following is the Scope of Work:-

- Complete scaffolding on platform including supply of scaffolding materials, erection & removal
- Blasting & Painting shall be carried out on all the structures including but not limited to piping, valves, vessels and other equipment as handed over to successful bidder.
- The proposed work shall be carried out supported by adequate marine spread.

**HSE Systems**

- Valid HSE Manual, Policy and Procedures
- Valid HSE Certifications / Accreditations
- Project specific HSE Plan for similar project
- No. of trained resources for HSE.
- Letter of interest with detailed company information as follows:

**Technical Capability/ Miscellaneous**

- Bidder must provide lists of similar Lump Sum offshore platform blasting & painting projects successfully executed in the last 3 years. Bidder shall demonstrate their ability to deliver complete job scope. Bidder shall attach completion certificates for the projects listed.
- Marine spread capability, classed with any of IACS members and age less than 20 years till completion of the work.
- Demonstrate vessel's capability to manoeuvre close to platform for transfer of material and personnel.
- Project Execution & Management / Planning & Scheduling methodology. This should include details as to how bidder proposes to do transfer of personnel and equipment on the platform.
- Size and capability of organization structure and available of technical team with minimum NACE level-I.
- Reference List (Clientele)
- State the name/address/phone/e-mail of the company that would execute the Contract
- If a Joint Venture to be proposed, state the name/address/phone/e-mail of all Joint Venture partners



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### Quality Systems

- Quality requirements with NACE compliance.
- Copy of current ISO/NACE Certificates provided.
- Certification of the companies QA system by an accredited certification body
- QMS of the Company

### Quantity: -

- The estimated Total surface area of the Entire platform is 10,000 Square Meters approximately. This area is only for an approximate estimation and bidder to assess the actual area and quote for painting as Lump Sum only. Painting shall be carried out on all the structures, piping, valves, vessels and other equipment as handed over to successful bidder on the date of mobilisation.

CIL on behalf of the JV partners invites reputed Contractors (both Indian and International) with demonstrated HSE performance to express their interest to participate in pre qualification as bidders and to participate in International Competitive Bidding Process (“ICB”) process. In view of the nature of the scope, only those suppliers possessing the requisite and proven record of performance should respond to this notice.

The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the **“Evince Interest”** link against the corresponding EoI listing on the Cairn India website and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via *Smart Source* (Cairn’s e Sourcing Platform). The suppliers would be requested, as a minimum, to submit the following documents and details for prequalification via *Smart Source*

1. Letter of interest clearly indicating the Project reference
2. Detailed Company Information with Organisation structure, List of manpower with CVs of key personnel, Plant and Machinery list mentioning year of manufacturing, Support agencies and other facilities & resources.
3. Details of completion of similar type of projects in the last three years under headings:
  - a) Brief scope of work
  - b) Value of work in INR
  - c) Contractual Duration
  - d) Actual completion of Project
  - e) Clients name
  - f) Contact details of the Client (CIL may approach the client directly for the feedback)
  - g) Safety Certification / Inspection of plant and machineries
  - h) HSE statistics, LTI graph etc.
4. Typical Project Planning and Execution methodology.
5. List of all jobs under execution with the value of the Job and percentage completion.( With particular emphasis on project of similar magnitude carried out in Oil and Gas Sector)
6. Experience of working in similar terrain.
7. HSE policy and implementation procedures in line with internationally accepted practices with statistics for last four years.
8. Quality assurance & Quality control practices currently in place for the execution of similar work /services.
9. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest. The following financial evaluation criteria will be used for evaluation of financial standing and the vendors not meeting any of the criteria shall be disqualified from the bidding process –



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- a. Net Worth – Positive net-worth of at least 20% of estimated contract value in each of the immediately preceding two financial years
  - b. Turnover - Annual Average turnover in each of the immediately preceding two financial years should be 2 times of estimated contract value.
  - c. Liquidity– Liquidity ratio in each of the preceding two financial years shall not be less than 0.75

Also, note -

- i. Normally standalone financials of the bidding entity only will be considered. However, Consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ii. In case of consortium, the financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.
- iii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iv. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested suppliers should evince interest to participate in Eoi within 14days of publication of Expression of Interest.