



WE FUEL AMAZING

**GLOBAL EXPRESSION OF INTEREST (EOI) UNDER INTERNATIONAL COMPETITIVE BIDDING (ICB) FOR PROVISION OF PRODUCTION SUPPORT VESSEL (PSV) AT RAVVA & CB-OS/02**

Cairn India Ltd. ("CIL") is the Operator of the Offshore **CB/OS-2** and **Ravva block**, on behalf of itself and its Joint Venture (JV) partners Oil and Natural Gas Corporation Limited (ONGC), Tata Petrodyne Limited, Videocon Petroleum Ltd (VPL) and Ravva Oil Singapore (ROS) located off the west coast and east coast of the state of Gujarat and Andhra Pradesh, India.

The Scope of Work/ services for this Eoi is limited to time charter of Production Support Vessel (PSV) to provide production support to its Offshore Facilities in the CB/OS-2 and Ravva block for a period of **Four Years (Firm)** with **One Year** option of Extension.

**CB/OS-2 Block - Gulf of Cambay in the West Coast of India**

The vessel must be capable of operating in shallow waters and high current areas. Basic specifications of the vessel requires it to have either of (1) DP 1 Capability or (2) Stern thruster or (3) Azimuth Thruster, Main Engine min 3500 BHP, twin screw CPP, bow thruster(s), Built after Jan 2000 , ISM, Accommodation for 12 Offshore personnel, clear deck space 200 sqm, FiFi 1, 1T Crane.

**RAVVA Block - East coast of India**

The vessel must be capable of operating in shallow waters. Basic specifications of the vessel shall be Twin Screw CPP, IACS class, ISM, vessel to have either of (1) DP 1 or (2) Stern thruster or (3) Azimuth Thruster, Main Engine minimum 2800 BHP, Bow thruster(s), built on or after Oct 1999, Fully equipped for Four Point Mooring including anchors, winches & other accessories as necessary, clear deck space sufficient to accommodate dive equipment / spread for offshore projects and carry out diving activities, Minimum deck space 250 Sq m. (Providing Dive Equipment & Dive Personnel is NOT part of this scope), capable for providing necessary support for offshore projects including maintenance of SPM buoy, SPS compliant for 26 Offshore personnel, Fi- Fi 1, 5T Crane with a reach of 3 mtrs aft of stern roller.

CIL on behalf of the JV partners invites reputed vessel owners/ operators (both Indian and International) with demonstrated HSE performance to express their interest to participate in pre qualification as bidders and to participate in International Competitive Bidding Process ("ICB") process. Interested parties with minimum 2 years' experience in the E & P industry operations should submit their expression of interest with the below mentioned documents.

The interested Bidders should evince interest to participate in the Expression of Interest by clicking on the "**Evince Interest**" link against the corresponding Eoi listing on the Cairn India website and submit their contact details online. Further to this, interested Bidders would be invited to submit their response (for both/any of the assets) via *Smart Source* (Cairn's e Sourcing Platform). The Bidders would be requested, as a minimum, to submit the following documents and details for prequalification via *Smart Source*

1. Letter of interest clearly indicating the Project reference
2. Detailed Company Information with Organisation structure, List of manpower with CVs of key personnel (Project Manager/ Maintenance Manager /Head of Operations)
3. Details of completion of similar type of projects in the last five years under headings:
  - a) Brief scope of work
  - b) Value of work in INR
  - c) Contractual Duration
  - d) Actual completion of Project
  - e) Clients name
  - f) Contact details of the Client (CIL may approach the client directly for the feedback)
  - g) Safety Certification / Inspection of plant and machineries
  - h) HSE statistics, LTI graph etc.



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4. Details of fleet of vessels under ownership / management of the company.
5. Demonstrate capability by proposing likely vessels for the intended operations.
6. Previous experience of providing offshore vessels to support offshore oil and gas production operations.
7. Details of ISM certification, ISO certification, HSE policy and implementation procedures in line with internationally accepted practices with statistics for last four years.
8. Quality assurance & Quality control practices currently in place for the execution of similar work /services.
9. Bidder need to clearly specify the name of Asset for which they are proposing the vessel.
10. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements , Auditors Report and Notes to Accounts etc.) for last 3 (three) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest. The following financial evaluation criteria will be used for evaluation of financial standing and the vendors not meeting any of the criteria shall be disqualified from the bidding process –
  - a. Net Worth – Positive net-worth of atleast 20% of estimated annual contract value in each of the immediately preceding two financial years
  - b. Turnover - Annual Average turnover in each of the immediately preceding two financial years should be 2 times of estimated annual contract value
  - c. Liquidity – Liquidity ratio in each of the preceding two financial years shall not be less than 0.75

Also, note –

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ii. In case of consortium, the financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.
- iii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iv. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested Bidders should evince interest to participate in Eoi within 14 days of publication of Expression of Interest.