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**GLOBAL EXPRESSION OF INTEREST FOR SUPPLY-APPLY OF ACROLEIN CHEMICAL  
FOR MICRO-BACTERIA CONTROL FOR THE RAJASTHAN BLOCK**

Cairn India Ltd (“CIL”) is the Operator of the Onshore **RJ-ON-90/1** block, on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited (CEHL) and Oil and Natural Gas Corporation Limited (ONGC), located in Barmer district, in the state of Rajasthan, India. The Block contains number of major Oil discoveries, including the Mangala, Bhagyam and Aishwariya Fields.

To meet the resource requirement CIL intend to award contract for Supply-Apply of Acrolein Chemical to the competent Supplier.

**Only those Suppliers meeting the following criteria as a minimum should respond to the EOI:**

- Supplier turnover for last Two (2) audited years should be more than i.e. \$ 3.60mm
- Positive Net worth should be at least \$ 0.360mm in each of the immediately preceding two financial years.
- Liquidity ratio in each of the preceding years shall not be less than 0.75.
- Bidder should have relevant experience of more than 5 years in Supply –Apply of Acrolein chemical for Oil Field Application or similar equivalent experience in Petro chemical.

The following should be the minimum technical performance spec. of Acrolein and its services:

- It shall have minimum 95% (weight %) Acrolein as active ingredient and shall have specific characteristics to penetrate and treat oil & water wetted biofilms and sessile microbe colonies
- Complete HSE management Dosing system service and including supply, logistics, and application will be in vendor’s scope. The dosing skid shall be suitable for surface injection and squeeze down hole applications and to be intrinsically safe and completely leak/ spill proof always during operation or being stored.
- All statutory compliances as per Indian rules & regulations as applicable need to be complied by the vendor to obtain required licenses from factory inspectorate for storage Vendor will be responsible for safe transportation and storage and any liability arising from accidental spillage.
- Operators and staff involved in handling Acrolein at site must be well trained and certified to handle the chemical and skid in a safe and shall have knowledge to troubleshoot and correct any problems Adequate inventory of minimum 40 days will be in vendor’s scope
- As it is a proprietary product, Cairn will not involve to resolve any technical or safety issues and all these to be managed and ensured by the vendor solely

Companies are requested, as a minimum, to submit the following documents and details:

1. Detail Company information with Organization structure, List of manpower, Parent company, Plant & machinery list mentioning year of manufacture, support agencies and other facilities and resources.
2. List/ Details of similar type of projects successfully executed in the last Five years and similar projects/agreements currently under execution under headings a) Brief scope of work b) Value of work c) Contractual duration d) Actual completion of project e) Client name f) Contact details of client (CIL may approach the client directly for feedback) with the completion certificates, PO, LOI or contract Copies.



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3. Client reference list.
  4. Supplier shall submit financial audited statement for last two years.
  5. Typical project planning and execution methodology
  6. Details of capability to mobilise and commence work to meet CIL's schedule. The Contractor's experience in mobilising on schedule should be clearly stated.
  7. Details of Particular experience of providing Services in remote areas where rapid mobility and flexibility to accommodate CIL's programme is paramount. Evidence supporting successful major operations in remote areas must be submitted.
  8. List of policies, procedures and quality assurance practices currently in place for the execution of similar work.
  9. Health, Safety and Environment (HSE) policies, procedures, manual in line with internationally accepted practices and HSE statistics covering the last 3 years
  10. HSE Certification OHSAS 18001.
  11. Quality assurance & Quality control plan/ procedures in place for the execution of similar type of work, Copy of ISO 9001 and 14001 or any other certification as applicable.
  12. Copy of registration certificates (Labour law, EPF, Registration etc)
  13. Business presence in the region

The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the **"Evince Interest" link** against the corresponding EoI listing on the Cairn India website and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via *Smart Source* (Cairn's e Sourcing Platform). The suppliers would be requested, as a minimum, to submit the following documents and details for prequalification via *Smart Source*

The interested suppliers should evince interest to participate in EoI within 14 days of publication of Expression of Interest.