



**We Fuel Amazing
CAIRN INDIA LIMITED**

(Incorporated in Mumbai, India – U11101MH2006PLC163934)

**GLOBAL EXPRESSION OF INTEREST (EoI) FOR FACILITY MODIFICATION WORKS ON EPC
BASIS FOR RAJASTHAN BLOCK**

(INTERNATIONAL COMPETITIVE BIDDING)

Cairn India Ltd. ("CIL") is the Operator on behalf of itself and its Joint Venture partners, Cairn Energy Hydrocarbons Limited and Oil and Natural Gas Corporation Ltd. (ONGC), of the Contract Area RJ-ON-90/1 at Barmer in the state of Rajasthan. The Rajasthan Block contains a number of major oil fields namely Mangala, Bhagyam, Aishwariya and various other discoveries which would be developed over a period of time. The Global 'Expression of Interest' is sought for facility modification Works for Rajasthan Block, where CIL is the Operator.

CIL on behalf of itself and its joint venture partners invites Expression of Interest under International Competitive Bidding Process ("ICB") from reputed bidders (Indian and International) with proven capabilities and demonstrated HSE performance to participate in the bidding process for the facility modification Works on EPC basis.

Brief Scope of Work:

- The scope of work involves Detailed Design, Procurement, fabrication, Inspection & testing, packing, shipping, unloading at site, complete erection and installation, Site testing, Pre-commissioning and Commissioning for the following:
 - Modifications to New Feed water system
 - Modifications to enhancement of gross well fluid heating system
 - Modifications of Produced water collection and transfer system
 - Modification of any other facility
- Scope includes Process, Piping, Electrical, Instrumentation, Civil, Structural, Fire protection, HSE work in brown field desert environment. Proven abilities to work in Oil and gas brown field environment in strict compliance with Company's HSE and Quality requirements and seamless integration with existing facilities are prerequisites for the bidders.
- Bidders shall have demonstrated EPC capabilities in Oil & Gas sector leveraging on prefabrication and usage of modular/skid mounted process equipment to minimize in situ construction.
- Bidders shall carry out multidisciplinary Detail Engineering work in accordance with CIL's technical requirements.

Only those bidders who possess substantial and proven track record of executing jobs of similar nature and who qualify the "Specific Pre-qualification Criteria" described below, should respond to this notice:

Specific Pre-Qualification Criteria:

- i) Bidder shall have executed Projects of similar nature and magnitude in brown field Oil & Gas environment in the last three (3) years, worth not less than:
 - a) 1 Project of US\$ 25 Million, or
 - b) 2 Projects of US\$ 17 Million each; and

- ii) The liquid ratio, reflecting the liquidity position, should be positive for the past 2 years. In case bidder is not fulfilling this criteria then he can provide a solvency certificate from his banker; and
- iii) Bidder is not a party to any proceedings like liquidation, court receivership or similar proceedings, which may potentially affect its ability to execute project under this EOI; and
- iv) Average turnover of proposed bidder shall be US\$ 68 Million for the last three (3) financial years with positive net worth

Bidders are requested, as a minimum, to submit the following pre-qualification documents and details (Separately for each package):

1. Letter of interest with detailed company information;
2. Demonstrate prefabrication and modular/skid mounted equipment capabilities in past projects in Oil & Gas sector to minimize in situ construction and deliver projects on fast track basis
3. Demonstrate work experience in Oil & Gas brown field environment leveraging on local content
Demonstrate in-house engineering management capability to handle Process, Structural, Mechanical, Piping, Electrical and Instrumentation work mentioned under this EOI
4. Lists of projects of similar nature and magnitude in brown field Oil & Gas environment successfully executed in the last three (3) years and those of currently under execution under the heading Project Name, Client's name & Industry, Brief Scope of Work, Contract value (US\$), Completed man-hours, Contractual & Actual completion date with completion certificates, Client Representative & Contact details;
5. Details regarding manufacturing/fabrication capabilities;
6. List of policies, procedures and quality assurance & quality control practices currently in place for execution of similar work;
7. Health, Safety and Environment (HSE) policies, implementation procedures in line with internationally accepted practices and statistics covering the last five (5) years; and
8. Financial performance documents (Audited Balance sheets, Profit and Loss statements etc.) for last three (3) years.

The envelope should be subscribed with “**Pre-qualification Documents for Facility Modification Works on EPC Basis for Rajasthan Block**” to be submitted along with pre-qualification documents within fourteen (14) days of publication of this EOI by email as an attached PDF File and hard copies via courier to:

Head – P&SCM
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