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GLOBAL EXPRESSION OF INTEREST (EOI) UNDER INTERNATIONAL COMPETITIVE BIDDING (ICB) FOR PIPELINE CLEANING & INTELLIGENT PIGGING SERVICES AT CB/OS-02 BLOCK

Cairn India Ltd. ("CIL") is the Operator of the Offshore **CB/OS-2** block, on behalf of itself and its Joint Venture (JV) partners Oil and Natural Gas Corporation Limited (ONGC) and Tata Petrodyne Limited, located off the west coast of the state of Gujarat, India.

The Scope of Work for this EOI consists of:

CIL intends to award a contract on lumpsum basis for 24" subsea pipeline cleaning and intelligent pigging operation. The Objective of the service is to do thorough cleaning followed by inline inspection using High resolution MFL type intelligent pigs to review, assess, evaluate, and determine internal and external metal loss post pipeline cleaning. Pipeline cleaning services include mechanical cleaning, supply of various types of pigs including calliper and gauge pigs, materials, spares & consumables, supervision, job expert, pig tracking system, etc. Intelligent pigging services include few cleaning runs prior to IP run, inspection tools, Analytical skilled person.

The Pipeline for pigging is of 24 inch diameter with a total length of 35.05 km, with offshore subsea section of 31.55 km and onshore section of 3.5 km. The pipeline carries commingled oil and gas produced from the offshore fields to the Onshore Processing Plant.

The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the **"Evince Interest" link** against the corresponding Eoi listing on the Cairn India website and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via *Smart Source* (Cairn's e Sourcing Platform). The suppliers would be requested, as a minimum, to submit the following documents and details for prequalification via *Smart Source*

1. Letter of interest clearly indicating the Project reference and with company details as given below:
 - a. State the name of the parent Company
 - b. State the name/address/phone/e-mail of the company that would execute the Contract
 - c. If a Joint Venture to be proposed, state the name/address/phone/e-mail of all Joint Venture partners
 - d. Details of subcontractors, if any.
2. Detailed Company Information with Organisation structure, List of manpower with CVs of key personnel, Plant and Machinery list mentioning year of manufacturing, Support agencies, other facilities & resources, Tools control system, and Supply chain management system & procedures
3. HSE Systems:
 - a. HSE Manual/Policy/Procedures
 - b. Valid HSE Certifications / Accreditations
 - c. Project specific HSE Plan for similar project
 - d. LTI and HSE statistics for last 3 years
4. Quality Systems:



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- a. Certification of the companies QA system by an accredited certification body
 - b. QMS of the Company
 - c. Company shall have availability of latest testing and research facilities with experienced technical specialists.
 - d. Copy of current ISO Certificate provided

5. Experience:

- a. Company must have renowned clients in the field of upstream Oil & Gas.
- b. Company shall have minimum of 5 years of experience in Pigging Services.
- c. Company must provide work completion certificates/order copies lists of similar type (offshore subsea pipeline) of pipeline cleaning and intelligent pigging jobs successfully executed in last 5 years.
- d. Details of current commitments

Company's financial performance documents (Audited Balance sheets and Profit and Loss statements , Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest. The following financial evaluation criteria will be used for evaluation of financial standing and the vendors not meeting any of the criteria shall be disqualified from the bidding process –

- a. Net Worth – Positive net-worth of at least INR 21,520,000 (**USD 358,666**) in each of the immediately preceding two financial years
- b. Turnover – INR 215,200,000 (**USD 358,666**) in each of the immediately preceding two financial years
- c. Liquidity – Liquidity ratio in each of the preceding two financial years shall not be less than 0.75

Also, note –

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ii. In case of consortium, the financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.
- iii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iv. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.



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All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested suppliers should evince interest to participate in EOI within 14 days of publication of Expression of Interest.