

## **EXPRESSION OF INTEREST (EoI) FOR PROCUREMENT OF OFFSHORE OIL SPILL RESPONSE EQUIPMENT AT GUJARAT AND ANDRA PRADESH**

Cairn Oil and Gas, a vertical of **Vedanta Limited** is the Operator at onshore block RJ-ON-90/1 located in Barmer & Jalor Districts in the state of Rajasthan, pipeline extending till Single Point Mooring (SPM) system installed in Arabian Sea near Bhogat, Gujarat; Offshore Block Ravva Oil and Gas Field (Ravva), located off the east coast of the state of Andhra Pradesh.

Operator on behalf of its joint venture partners invites Expression of Interest (“EoI”) under International Competitive Bidding (“ICB”) process from reputed manufacturer (Indian and International) with demonstrated HSE/Quality performance and proven track record for “Supply of Oil Spill Response (OSR) Equipment for Offshore Operations”.

### **Scope of Work includes:**

The scope includes but not limited to Supply of below OSR Equipment and associated accessories, , for responding to accidental oil spills at operator’s offshore open sea installations at Gujarat and Andhra Pradesh.

- a. Inflatable oil containment booms
- b. Oil skimmers
- c. Shore sealing booms
- d. OSD spray system
- e. Mini vacuum pumps

### **Interested companies meeting following criteria should respond to this EoI:**

1. Interested parties shall have a minimum three (03) years’ experience in supplying oil spill response equipment for Offshore Oil & Gas installations in open seas.
2. Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated annual contract value.
3. Positive net worth in each of the immediately preceding two financial years.
4. Liquidity ratio in each of the preceding Two (02) financial years shall not be less than 0.60.

### **Bidders are requested to submit the following pre-qualification documents as a minimum:**

- ❖ Letter of interest with detailed company information
- ❖ Details of supply contracts in the last five years. Clientele list, Contact details of client, equipment supplied and year of supply shall be mentioned.
- ❖ Details of base in India/ Asia/ to extend after sales support.
- ❖ Quality manual & policies or accreditations (ISO or equivalent) which are currently in place.
- ❖ HSE manuals & policies & accreditations (OSHAS, ISO or equivalent) which are currently in place.

- ❖ Details of current commitments - List of all jobs under execution with the value of the Job and percentage completion.
- ❖ Client Feedback on equipment performance from past contracts executed in the last five years.
- ❖ Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest

Also, note -

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iii. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "[Evince Interest](#)" link for the corresponding EOI listing on the Cairn website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Ten (10) days of publication of this EOI.

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