

VEDANTA LIMITED

Cairn Oil & Gas

GLOBAL EXPRESSION OF INTEREST FOR SUPPLY & APPLY OF HYDROGEN SULPHIDE (H₂S) SCAVENGER FOR OIL FIELD APPLICATION IN RAJASTHAN BLOCK

Cairn Oil & Gas, a vertical of Vedanta Limited, is the Operator on behalf of itself and Joint Venture (JV) partner Oil & Natural Gas Corporation (ONGC) Ltd., of the onshore block RJ-ON-90/1 (the "Block") located in Barmer and Jalore district, in the state of Rajasthan, India. The Block contains a number of major oil discoveries including the Mangala, Bhagyam, Aishwarya, Raageshwari and other fields.

Operator on behalf of itself and its JV partners invites Expressions of Interest (EOI) under ICB from Contractors with demonstrated HSE performance and proven track record for supply of H₂S Scavenger chemical for oil field application to effectively scavenge H₂S generated from wells. To this effect, Operator seeks Expressions of Interest (EOI) from reputed Contractors for supply & application services of H₂S Scavenger chemical. Contract duration would be multiple years with extension options.

Broad Scope of Work is as follows:

Contractor shall supply H₂S scavenger with uninterrupted supply chain to Barmer, Rajasthan. The chemical will be applied by the contractor's crew at Cairn's Rajasthan oil field facilities for effective H₂S scavenging. Contractor shall set up the supply chain required for continuous supply of around 500 KL per month which may vary from time to time.

Part A – Supply and application of H₂S scavenger viz. 2,2',2"-hexahydro-1,3,5-Triazine-1,3,5-triyl triethanol with minimum 55% active Triazine

Part B – Supply and application of non 1,3,5 - Triazine based H₂S scavenger

Contractors having the following Financial & technical qualification shall only be qualified to participate in the International Competitive Bidding process.

Financial Criteria

- ❖ Turnover of the vendor for the immediately preceding two financial years should be equal to or more than the estimated annual contract value.
- ❖ Positive net worth in each of the immediately preceding two financial years.
- ❖ Liquidity ratio in each of the preceding 2 financial years shall not be less than 0.60.

Technical Criteria

Part A:

- ❖ Bidder should have relevant experience of minimum 2 years in supply of 1,3,5 - Triazine based H₂S scavenger liquid chemicals

Part B

- ❖ Bidder should have relevant experience in supply and/or successful field trial of non 1,3,5-Triazine based H₂S scavenger liquid chemical.

Contractors are requested, as a minimum, to submit the following documents and details:

- Letter of interest clearly indicating the interest for Part A or Part B or Both, with detailed company information.
- Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be

older than 18 months on the date of submission of response to Expression of interest. Normally standalone financials of the bidding entity only will be considered. However, Consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law. All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

- List of projects (with details on description of work, operator, value, duration of contract, etc.) for supply H2S scavenger done in last 10 years. Parent company or Affiliate's experience can be submitted and considered. This should be clearly mentioned in the EOI response.
- List of projects (with details on description of work, operator, value, duration of contract, etc.) for application of oilfield chemicals. Parent company or Affiliate's experience can be submitted and considered. This should be clearly mentioned in the EOI response.
- Details of Research and Development centers along with case studies (if available) for resolving production chemistry related issues.
- List of policies, procedures and quality assurance practices currently in place for the execution of similar work.
- Health, Safety and Environment (HSE) and Quality policies and procedures. – Please provide policy, manual and procedure
- Copies of valid international certifications or accreditations like ISO / OSHAS

For further details, interested Parties are requested to visit our website (visit URL: <http://www.cairnindia.com>) and should evince interest to participate in EOI within 14 days of publication of Expression of Interest. The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the **"Evince Interest"** link against the corresponding EOI listing on the Cairn website i.e. <https://www.cairnindia.com> and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via *Smart Source* [Cairn's e Sourcing Platform]. The suppliers would be requested, as a minimum, to submit the above documents and details for prequalification via *Smart Source*.