

GLOBAL “EXPRESSION OF INTEREST” (EOI) FOR PROCUREMENT OF PUMPS FOR RAJASTHAN, CAMBAY & RAVVA BLOCK

Cairn Oil and Gas, a vertical of Vedanta Limited is the Operator of the Onshore **RJ-ON-90/1** block (Barmer District of Rajasthan, India) and Offshore **CB/OS-2** block (Cambay, Gujarat) and **PKG-1** block (Ravva Oil & Gas Field, Andhra Pradesh), on behalf of itself and its Joint Venture (JV) partners.

The supply type (1-3) covered under this EOI are listed below and the pre-qualification for each supply type shall be done independently.

- 1) **Multiphase pumps** (Oil+ water+ gas service) - Capacity: 20,000 bpd to 200,000 bpd, Suction pressure: 1 bar, Discharge pressure: upto 25 bar.
- 2) **Centrifugal pumps** (produced water service) with capacity ranging from 15,000 to 100,000 bpd with differential pressure ranging from 20 to 120 bar and **suction pressure** ranging from **100 to 180 bar**.
- 3) **Centrifugal pumps** (produced water service): With capacity of 15,000 to 100,000 bpd with differential pressure upto 150 bar and **suction pressure** of **0 to 20 bar**.

Supplier can evince interest for any or all of the above 3 options.

(Go/No Go) Criteria for Pre-Qualification:

Technical (Go/No Go)

1. Minimum fulfilment of 2 Purchase Orders of above specified pumps in past 5 years

Financial (Go/No Go)

1. Positive net worth in the immediately preceding two financial years.
2. Turnover in each of the preceding 2 financial years should be equal to or more than the estimated average annual contract value.
3. Liquidity ratio of bidders in each of the preceding two financial year shall not be less than 0.60

Companies are requested, as a minimum, to submit the following documents and details

1. Letter of interest to participate in the EOI [Expression of Interest] clearly indicating the EOI reference along with company information detailing their nominated management, staff, and business process support.
2. Documents in support of financial capabilities: Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest.
3. Documents in support of supply capabilities: Companies are requested to submit details of their capabilities indicating
 - a. Overall supply capability details including product catalog along with different capacities.
 - b. Supply experience for Hydrocarbon Sector indicating details as listed below:
 - i. Brief scope of work including quantity supplied & year of supply,
 - ii. Value of Supply
 - iii. Tenure of contract

VEDANTA LIMITED

Cairn Oil & Gas: DLF Atria, Phase 2, Jacaranda Marg, DLF City, Gurugram - 122002, Haryana, India
T +91 124 459 3000 | F +91 124 414 5612 | www.cairnindia.com

Registered Office: Vedanta Limited, 1st Floor, 'C' wing, Unit 103, Corporate Avenue, Atul Projects, Chakala, Andheri (East), Mumbai - 400093, Maharashtra, India | T +91 22 664 34500 | F +91 22 664 34530 | www.vedantalimited.com

CIN: L132O9MH1965PLC291394

- iv. Client name,
- v. Contact details of client [OPERATOR may approach the client directly for feedback]
- vi. Customer feedback on supply

- 4. HSE (Health, Safety, Environment) policy and implementation procedures in line with internationally accepted practices
- 5. Quality assurance & Quality control practices currently in place for the execution of similar supply requirement

The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the “Evince Interest” link against the corresponding Eol listing on the Cairn website and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via *Smart Source* [Cairn’s e Sourcing Platform]. The suppliers would be requested, as a minimum, to submit the above mentioned documents and details for prequalification via *Smart Source*.

The interested suppliers should evince interest to participate in Eol within 21 days of publication of Expression of Interest.

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