



CAIRN INDIA LIMITED

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**GLOBAL EXPRESSION OF INTEREST (EOI) UNDER INTERNATIONAL COMPETITIVE BIDDING (ICB)
FOR LUMP SUM TURNKEY CONTRACT FOR DEVELOPMENT OF WELL PADS FACILITY
FOR RDG GAS DEVELOPMENT PROJECT**

Cairn India Ltd. ("CIL") is the Operator of the onshore block RJ-ON-90/1 (the "Block") located in Barmer district, in the state of Rajasthan. The Block contains a number of major oil discoveries including the Mangala, Bhagyam & Aishwariya oil fields, together known as MBA field. The block also has gas discoveries including the Raageshwari Deep Gas (RDG) Field.

CIL on behalf of itself and its joint venture partners invites interested Indian/International contractors with proven capabilities and demonstrated HSE performance to express their interest for pre-qualification to participate in International Competitive Bidding Process for LSTK contract for the following:

- Development of three (03) new well pads (approx. 230 mtr X 230 mtr each) for 20 new wells along with associated facilities.
- Augmentation of four (04) existing well pads which includes modification of existing 21 wells and developing 22 new wells along with new associated facilities.

Brief Scope of work:

LSTK Contractor's scope of work for Mechanical, Piping, Electrical, Instrumentation, Telecom, Civil & Structural Works would include but not limited to the following:

- Residual engineering including incorporation of vendor related information
- Procurement, transportation and supply of all material and equipment e.g. Test separators, Cold vent system, well head control panels, Fire & Gas system, Chemical injection package, Fire water packages etc.
- Expediting, inspection & testing of all material and equipment
- Construction, installation and testing at site
- Interfaces and hook-up with existing facilities
- Pre-commissioning, performance testing and assistance in commissioning & start-up

Specific Pre-Qualification Criteria (Go/No-Go Criteria):

Technical

- Interested Party should have successfully completed in the last five (05) years, reckoned from the date of this EoI publication, Oil or Gas projects (Production facility / Well pads including wellhead and production manifold and associated facilities/ Hydrocarbon processing units) on EPC or LSTK basis (involving residual engineering, procurement, construction and commissioning) involving multi-disciplinary Scope – Piping, Mechanical, Civil & Structural, Electrical and Instrumentation works.

Contractor with experience only in utilities/ off-site works shall not be considered even if such works are completed in Hydrocarbon facilities.

Financial

- a. Net Worth: Positive net-worth in each of the immediately preceding two financial years
- b. Turnover: Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated average annual contract value
- c. Liquidity Ratio of not less than 0.60 in each of the immediately preceding two financial years

Documents to be furnished in the Proposal for Pre-Qualification

The interested parties are requested, as a minimum, to submit the following documents and details:

1. Letter of interest from interested party on their Letter Head.
2. Detailed contractor Information with Organization structure, List of manpower with CVs of key personnel, Plant and Machinery list mentioning year of manufacturing, Support agencies and other facilities and resources.
3. Details of completed major Oil or Gas projects (Production facility / Well pads including wellhead and production manifold and associated facilities/ Hydrocarbon processing units) on EPC or LSTK basis (involving residual engineering, procurement, construction and commissioning) in the last five (05) years, reckoned from the date of this EoI publication, as per Annexure-I demonstrating top three (03) highest value completed projects.
4. List of current ongoing contracts of similar nature under execution with the value of the contract and percentage completion.
5. Experience of working in remote onshore locations, desert terrain and demonstrated experience in executing brown field project.
6. Experience in supplying fabricated / integrated modular / skid mounted equipment and packages.
7. Health Safety and Environment (HSE) policies, HSE Safety Manual / Procedures, HSE Organogram in-line with internationally accepted practices and HSE performance statistics (LTIFR and FAR) for last five (5) years.
8. Quality Manual, Policies and Procedures, Organogram in line with internationally accepted practices.
9. Copies of ISO certifications for ISO 9001, ISO 14001, OHSAS 18001 etc.
10. Reference List (Clientele)
11. Technical and Managerial Resources availability
12. In-house Engineering Resources / Alliance Partnership with Engineering firms and Engineering Software / Tech support Availability.
13. Project Execution & Management / Planning & Scheduling methodology
14. Reference of In-house Construction division which has handled similar type of projects.
15. Fabrication and Testing capacities & capabilities.
16. Reference of In-house Procurement division handled similar type of projects with Organogram and responsibility.
17. Reference to demonstrate knowledge & capability for similar jobs under Indian Statutory and Regulatory requirements.
18. Details of contractor owned construction plant and equipment, tools & tackles required for execution of works of this kind.
19. Financial performance documents (Audited Balance sheets, Profit and Loss statements etc.) for last two (2) years.

Note: Apart from above specified pre-qualification criteria, the following financial evaluation criteria will be used for evaluation of financial standing. If the contractor or lead member of the Consortium does not meet any of the following criteria, it shall be disqualified from the bidding process:

EOI submission shall be complete with the above information.

The interested parties should evince interest to participate in the Expression of Interest by clicking on the “Evince Interest” link against the corresponding EOI listing on the Cairn India website and submit their contact details online. Further to this, interested parties would be invited to submit their response via Smart Source (Cairn’s e-Sourcing Platform). The interested parties would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of date of publication of Expression of Interest.