



Energy for India

CAIRN ENERGY INDIA PTY LIMITED

(Incorporated in New South Wales, Australia – ACN 002 066 784)

Reference No. - CEIL/PSCM/EOI/MDPP/C-RBBT/11

EXPRESSION OF INTEREST (EOI) FOR CONSTRUCTION CONTRACT FOR STRENGTHENING & WIDENING OF BHOGAT – BHATIYA ROAD (4.2 KM APPROXIMATE) AT BHOGAT (JAMNAGAR, GUJARAT) FOR MANGALA DEVELOPMENT PIPELINE PROJECT

Cairn Energy India Pty Ltd. ("CEIL") is the operator of block RJ-ON-90/1 (the "Block") in India, and operates the Block on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited and Oil and Natural Gas Corporation (ONGC). The Block contains a number of major oil discoveries, including the Mangala field, the largest onshore oil discovery in India since 1985. CEIL and its JV partners have approval from Government of India (GOI) for a pipeline to transport crude oil from the Block at Barmer, Rajasthan to a coastal terminal facility in Gujarat.

The pipeline project involves an Oil Evacuation Pipeline and Gas Pipeline of approximately 670 km, pumping / terminals and related facilities for the transportation of 1,50,000 to 1,75,000 barrels of crude oil per day from the upstream process terminal at the Mangala field to the downstream terminal point on the Gujarat coast at Bhogat, in Jamnagar District. The pipeline laying work in Barmer – Salaya section is already completed and under operation.

CEIL intends to award a contract for Construction of Strengthening & Widening of 4.2 Km (approximate) Bhogat Bhatiya (State Highway) road up to Bhogat Terminal through a Competitive Bidding process. The Construction Contractor's scope shall include:

- Construction and Supply of Material for:-
 - Strengthening & Widening of Road including earth work , GSB (grade-I & II), WBM(Grade I &II) , DBM (Grade-I) , Bituminous Carpet and Protective Brick Pitching on embankment as per Road & Bridge (R&B), Gujarat Specification of approximate 4.2 km.
 - Rain water drain along both sides of road with cross drainage culverts.

CEIL seeks Expression of Interest (EOI) from reputed Contractors for the above mentioned works. Only those companies possessing substantial and proven record of performance in executing similar jobs of similar magnitude should respond to this notice. Companies are requested, as a minimum, to submit the following documents and details:

1. HSE Systems:

- a. HSE Statistics in terms of LTI/LTIFR/Near Miss Incidents for all projects executed in last 3 years.
- b. Resume of proposed HSE Manager and HSE supervisors and details of roles and responsibilities.
- c. Copy of Organogram demonstrating reporting lines.
- d. Existing HSE Policy and typical HSE plan for similar project.
- e. Details of required accident and incident reporting system.
- f. Staff & Workers Accommodation standards details.

2. Letter of Interest with detailed Company information as under:

- a. Name of the parent Company.
- b. Name, Address, Phone, E-mail of the company that would execute the Contract.
- c. If a Joint Venture to be proposed, Name, Address, Phone, E-mail of all Joint Venture partners.
- d. Organization Structure.
- e. Size of Departments (members).

- f. Procurement system & procedures of the company including size (members) of Procurement Department.
 - g. Material Control System.
3. Company's Financial Performance Documents (including JV Partner's financials, if proposed) i.e. Audited Balance Sheets, Profit and Loss Account & Cash Flow Statements for the last 3 years & following details separately:
- a. Company Turnover based on last 3 audited Financial statements.
 - b. Company's Net Worth based on last 3 audited Financial statements.
 - c. Working Capital based on last 3 audited Financial statements.
 - d. Banker's name, Address and preferably a Solvency certificate from the bank indicating the credibility limit in financial terms.
4. Experience:
- a. Lists of similar projects successfully executed in the last Five years or currently under execution in India or abroad with completion certificates / job completion details as applicable.
 - b. Separate List of similar Contracts executed in the last three (3) years of order value equal to or greater than INR 15.0 Crores.
 - c. Detail of current commitments including percentage completion of the ongoing works.
 - d. Experience of working in Gujarat and Jamnagar district or region.
 - e. Prior experience of working with Cairn or ONGC.
5. Manpower & Equipment Details:
- a. Details of Key staff Members who shall be involved in the Project execution including their experience levels.
 - b. Detail of equipment owned by the Company relevant to execution of advertised contract.
 - c. Statement of the use of modern technology and construction techniques for this type of Project.
 - d. Statement of the site visit, survey of Bhogat region and identification of available construction materials including aggregates / manpower and other resources.
6. Quality Systems:
- a. Copy of current ISO Certificate or other certifications as applicable.
 - b. Typical Quality Policy, QMS of the Company and copy of typical QA Plan.
 - c. Dedicated QA Staff in the company with Organization chart.

The envelope should be subscribed with "**Reference No. CEIL/PSCM/EOI/MDPP/C-RBBT/11**". All information and documentation shall be provided at address below within fourteen (14) days of publication of this EOI by e-mail as attached PDF file and via courier to:

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