



WE FUEL AMAZING

CAIRN INDIA LIMITED

**EXPRESSION OF INTEREST (EOI) FOR ANNUAL ELECTRICAL
MAINTENANCE SERVICES ALONG PIPELINE AND TERMINAL IN
GUJARAT & RAJASTHAN FOR MANGALA DEVELOPMENT PIPELINE
OPERATION (MDPO)**

REFERENCE NO. - CIL/PSCM/EOI/ROA/1000037136

Cairn India Ltd. ("CIL") is the operator of Block RJ-ON-90/1 (the "Block") in India, and operates the Block on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited and the Oil and Natural Gas Corporation (ONGC). The Block contains a number of major oil discoveries, including the Mangala field, the largest onshore oil discovery in India since 1985.

CIL has set up and commissioned ~ 670 km long 24" diameter Crude Oil Export Pipeline and a parallel 8" Gas (fuel), spur lines, pumping stations, terminals and related facilities for the transportation of crude oil from the upstream process terminal at the Mangala field to the downstream terminal point on the Gujarat coast at Bhogat in Jamnagar District.

Cairn India Limited (CIL) intends to award long term three (03) year contract to suitably experienced contractor for maintenance of Electrical equipment in AGI across Pipeline network. The scope of work shall basically comprise the comprehensive electrical equipment maintenance at all AGIs all along the pipeline and broadly encompasses the following:

CIL on behalf of its joint venture partners invites Contractors possessing substantial and proven track record of performance in maintenance of Electrical equipment to express their interest to participate in pre qualification as bidders and to participate in National Competitive bidding process. In view of the nature of the scope, only those Companies meeting the following criteria as a minimum should respond to the EOI

- Possessing the proven record of performance and minimum Five(05) years experience in executing similar Electrical maintenance contracts
- The company's Annual average Turnover in each of the immediately preceding 2 financial years should be \geq INR 3 Cr
- Proven record of performance in executing similar contracts- at least 01 contract of 1.5 Cr ongoing or in past 05 years (or) 02 contracts of 0.75 Cr each in past 05 years or 03 contracts of 0.45 Cr each in past 05 years.

The interested bidders should evince interest to participate in the Expression of Interest by clicking on the "**Evince Interest**" link against the corresponding Eoi listing on the Cairn India website and submit their contact details online. Further to this, interested bidders would be invited to submit their response via [Smart Source](#) (Cairn's e Sourcing Platform). The suppliers would be requested, as a minimum, to submit the following documents and details for prequalification via [Smart Source](#):



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1. Letter of interest clearly indicating the project reference
2. Detailed Company information with Organization structure,
3. List/ Details of similar type of contracts successfully executed in the last Five years and similar contracts/agreements currently under execution under headings a) Brief scope of work b) Value of work c) Contractual duration d) Client name & details e) No of ongoing litigation for works in last 5 years
4. Details of equipment owned by the company relevant to execution of advertised contract
5. Details of manpowers available and the organization chart as relevant to the Expression of interest.
6. Typical project planning and execution methodology
7. Details of capability to mobilise and commence work to meet CIL's schedule. The Contractor's experience in mobilising on schedule should be clearly stated.
8. Details of Particular experience of providing Services in remote areas
9. Health, Safety and Environment (HSE) policies, procedures, manual in line with internationally accepted practices and HSE statistics (LTI etc) covering the last 3 years
10. Quality assurance & Quality control plan/ procedures in place for the execution of similar type of work, Copy of ISO or any other certification as applicable
11. Copy of registration certificates (Labour law, EPF, Registration etc)
12. Company's financial details for last 3 years (Including JV Partner's financial , if proposed) i.e. Audited balance sheets, Profit and Loss Account & cash flow statement for last 3 years & following details separately.
 - a) Company Turnover based on last 3 audited/Financial statements.
 - b) Company's Net Worth based on last 3 audited/Financial statements.
 - c) Working Capital based on last 3 audited/financial statements.
 - d) State the banker's name, address and Solvency certificate from bank indicating the credibility limit in financial terms

The interested bidders should evince interest to participate in EoI within 15 days of publication of Expression of Interest.