



CAIRN INDIA LIMITED

## **EXPRESSION OF INTEREST (EOI) FOR TRANSPORTATION OF OIL BASED FLUIDS / WASTE WATER / POTABLE WATER BY ROAD TANKERS AT RAJASTHAN**

Cairn India Ltd (“CIL”) is the Operator of the Onshore **RJ-ON-90/1** block, on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited (CEHL) and Oil and Natural Gas Corporation Limited (ONGC), located in Barmer district, in the state of Rajasthan, India.

CIL on behalf of itself and its Joint Venture partners invites Expression of Interest under National Competitive Bidding (“NCB”) process from interested parties for Transportation of Oil Based Fluids / Waste Water / Potable water by Road Tankers of 20 KL, 24 KL, 25 KL capacity at Rajasthan.

**Interested parties meeting following criteria should respond to this EOI via *Smart Source***

- ❖ Bidder shall have experience in transportation of Oil based Fluids / Waste Water by road tankers of 20 KL capacity in any of the last three (03) years.
- ❖ Bidder shall have experience in transportation of Potable water by road tankers of 20 KL, 24 KL or 25 KL capacity in any of the last three (03) years.
- ❖ Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated annual contract value.
- ❖ Positive net worth in each of the immediately preceding two financial years.
- ❖ Liquidity ratio in each of the preceding 2 financial years shall not be less than 0.60.

Scope of Work broadly includes provision of:

- ❖ Road tankers for Transportation of Oil Based Fluids / Waste Water / Potable Water from various fields across Rajasthan Block to support the drilling, petroleum and routine operations.

Bidders are requested to submit the following pre-qualification documents as a minimum:

1. Letter of interest with detailed company information.
2. Details of Organogram along with managerial, supervisory, and available other staff to manage the contract.
3. Details of head office and local branch offices
4. Documentary proof of similar services executed with reputed customers, work orders copies/ LOI in the last three (03) years. Bidder should have handled at least two (02) tankers on dedicated basis in one Contract in any of the last three years.
5. Completion Certificate in the last three (03) years.
6. Reference Client Lists
7. Documentary proof for working in Remote Onshore and / or Desert location
8. List of Road Tankers owned by the bidder along with valid registration certificate.

Date:

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9. Number of ongoing Litigations for work in last three (03) years
10. Valid HSE Policy
11. LTI track records in the last three (03) years (Hours lost)
12. Bidder to submit valid Registration and Fitness Certificate of at least four (04) nos. 20 KL tankers, four (04) nos. 24 KL tankers and four (04) nos. 25 KL tankers.
13. The age of the Tankers shall not exceed 10 years at the end of the Contract. Bidder to provide a declaration for the same.

Company's financial performance documents (Audited Balance sheets and Profit and Loss statements , Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest. The following financial evaluation criteria will be used for evaluation of financial standing and the vendors not meeting any of the criteria shall be disqualified from the bidding process –

Also, note -

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ii. In case of consortium, the financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.
- iii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iv. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "**Evince Interest**" link for the corresponding EOI listing on the Cairn India Limited website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EOI.