



**GLOBAL EXPRESSION OF INTEREST (EOI) UNDER INTERNATIONAL
COMPETITIVE BIDDING (ICB) FOR PROVISIONING OF OFFSHORE
SUPPLY VESSEL ON LONG TERM BASIS AT BHOGAT SPM,
GUJARAT**

Cairn India Ltd. ("CIL") is the operator of block RJ-ON-90/1 in India. The Block contains a number of major oil discoveries including the Mangala field. A pipeline is laid to transport crude oil from the Block at Barmer, Rajasthan to coastal terminal facility in Gujarat and to sell crude oil to coastal customers through Single Point Mooring (SPM) system installed in Arabian Sea near Bhogat, Gujarat in India.

CIL on behalf of its joint venture partner's invites Expression of Interest under International Competitive Bidding ("ICB") process from reputed Contractors (Indian and International) with demonstrated HSE performance and proven track record in provisioning of Offshore Supply Vessel on long term basis.

The scope mainly includes provisioning of a Offshore Supply Vessel for supporting SPM Operations and Maintenance, possessing Safety Management Certificate, < 20 years age during the entire contract and having twin screw propulsion with bow thruster.

In view of the nature of the scope, only those companies possessing the following requisites should respond to this notice:

- Annual Turnover in each of the immediately preceding two (2) financial years should be greater than or equal to estimated Average Annual Contract Value.
- Positive Net Worth in each of the immediately preceding two (2) financial years.
- Liquidity ratio in each of the preceding 2 financial years shall not be less than 0.6
- Valid Document of Compliance for operating offshore supply vessels.
- Minimum 03 year experience in providing offshore supply vessels
- Owns minimum fleet of 02 offshore supply vessels.

Companies are requested, as a minimum, to submit the following documents and details:

1. Letter of interest clearly indicating the Project reference
2. Details of experience/ technical requirements:
 - a. Experience details for Supply of offshore supply vessel services in last 05 years
 - b. A valid Document of Compliance for operating Offshore vessels
 - c. List of vessels owned and/or operated by the bidder. Certificate of Registration of at least 02 vessels in the name of the bidder.
3. Organizational outline proposal detailing their nominated management, staff and business process support for supply of vessels.
4. Documented Operations, Maintenance and Preventive Maintenance systems and procedures for vessels
5. Details of Logistic support to repair, maintain and provide infield support to the vessel after commencement of work.
6. HSE Management systems, Policies and Documentation.
7. LTI records for 03 years
8. Quality Management Systems manual
9. Valid Quality Certification and Accreditations
10. Company's financial performance documents (Audited Balance sheets, Profit and Loss Account & cash flow statement , Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 12 months on the date of submission of response to



Expression of interest. Following additional points will be considered for evaluation of financial performance:

- a) Normally standalone financials of the bidding entity only will be considered. However, Consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- b) In case of consortium, the financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.
- c) Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- d) In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
- e) All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.

The interested bidders should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link against the corresponding EOI listing on the Cairn India website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested bidders would be invited to submit their response via [Smart Source](#) (Cairn's e Sourcing Platform). The suppliers would be requested, as a minimum, to submit the above documents and details for prequalification via [Smart Source](#).