



**CAIRN ENERGY INDIA PTY LIMITED**

(Incorporated in New South Wales, Australia – ACN 002 066 784)

**GLOBAL EXPRESSION OF INTEREST / PRE-QUALIFICATION FOR SUPPLY OF DRAG REDUCING AGENT (DRA) ON LONG TERM FOR BLOCK PKGM-I (RAVVA) :**

Cairn energy India Pty limited (“CEIL”) is the operator for Ravva oil and gas asset located in east coast of India. Ravva field is located in shallow water offshore. The production facilities are located in onshore at Surasaniyanam in Andhra Pradesh. The subsea pipelines transporting three phase well fluid having high back pressure to the wells due to capacity constraints. CEIL is planning to enter into long term contract with suitable DRA supply contractor for provision of Drag Reducing Agent Chemical and technical support services.

CEIL seeks expression of interest for pre-qualification from suitable parties fulfilling the following minimum criteria:

**Specific Qualification Criteria:-**

1. All existing successful DRA supplier to Cairn Ravva field shall be qualified.

And / Or

**A) Technical criteria :**

2. Bidder shall be an experienced supplier of Drag reducing agent suitable for three phase pipelines & related technical support services;
3. Bidder shall have availability of latest testing and research facilities with experienced technical specialists.
4. Bidder must have demonstrated auditable quality control and HSE systems.
5. Qualified bidders will be called for field trial on **no cure - no pay** basis if required.

**B) Financial criteria :**

1. Bidder must have executed a single contract value of US \$ 0.5 million during any of the last Three years for similar DRA supply for three phase pipelines.
2. Bidder total turnover shall be at least US \$ 1.5 MM for any of the last three financial year. (i.e. 2010-11, 2009-10, 2008-09).

Interested bidders may submit the relevant document in support of above financial criteria along-with their technical competencies within 10 days of publication of this advertisement to the address given below:

Director (P&SCM)  
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