



CAIRN INDIA LIMITED

EXPRESSION OF INTEREST / PRE-QUALIFICATION FOR PROCURING OF OFFSHORE OIL SPILL RESPONSE EQUIPMENT FOR EXPLORATORY DRILLING CAMPAIGN IN INDIA / DEEPWATER BLOCK IN SRI LANKA

Introduction

Cairn India Limited ("CIL") a company incorporated under the Indian Companies Act, 1956 and having its registered office at 101, West View, Veer Savarkar Marg, Prabhadevi, Mumbai 400 025, India and principal place of business at 3rd & 4th Floors, Vipul Plaza, Sun City, Sector-54, Gurgaon-122002, Haryana, India.

CIL and its affiliate Cairn Lanka Pvt Ltd ("CLPL") seeks an Expression of Interest from suitably experienced offshore oil spill response equipment manufacturers and service providers. Contractors who wish to receive tender documents to sell offshore oil spill response equipment in support of the exploratory offshore drilling may respond. Only those Contractors who have a minimum of two years experience in supplying these equipment and services shall be considered.

Specifics

Contractors who have commensurate experience in supplying offshore oil spill response equipment & services that meets or exceeds the criteria detailed below shall be considered. Only those contractors who can comply with the requirements given below and by their submission demonstrate a successful track record, listing previous & current projects, client names, and client key contacts who may be approached, should respond to this Notice. The contractor must submit details showing how they will satisfy each of the following criteria, failure to do so may result in disqualification:

1. Letter of interest clearly indicating the Project reference
2. Detail Company Information with Organisation structure, list of equipment available, key personnel, maintenance service and training service offered. Equipment list mentioning year of manufacturing, make, type of material, dimensions and other details.
3. Details of similar type of projects in the last two years under headings:
 - a) Brief scope of work
 - b) Value of work in USD
 - c) Contractual Duration
 - d) Actual completion of Project
 - e) Clients name
 - f) Contact details of the Client (CIL may approach the client directly for the feedback)
 - g) Safety Certification / Inspection of equipment and machinery
 - h) HSE statistics.
4. Typical plan for mobilising, maintaining and training to use the equipment.
5. HSE policy and implementation procedures in line with internationally accepted practices with HSE performance statistics for last two years.
6. Quality assurance & quality control practices and standard maintenance procedure and inspection currently in place for the maintenance of oil spill equipment.
7. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements etc.) for last 3 years.

Supply and Services Details

CIL and CLPL reserve the right to acquire the equipment and service either directly and/or through its affiliate for its petroleum operations in India and/or Sri Lanka.

CIL and CLPL are exploring an option to buy offshore oil spill equipment which includes protective booms, containment booms, skimmers along with power packs, inflatable storage tanks and beach cleaning kits etc. CIL is looking for delivery of the equipment either at Colombo, Sri Lanka or Chennai, India and storing it in the company warehouse, however, CIL/CLPL reserves the right to decide the location of delivery. The contractor would be required to provide support services to include maintenance and training on use of the equipment.

The contractor shall submit his response to this Expression of Interest stating his wish for inclusion on the bid list(s) for selling of offshore oil spill equipment and associated services. These should meet the Company's requirement including but not limited to the following:

1. Selling of offshore oil spill response equipment.
2. Experienced manpower to maintain the equipment.
3. Train the oil spill response crew nominated by CIL/CLPL and/or by its affiliate stationed in India / Sri Lanka (Colombo).

Interested contractors who can fulfil all of the specifics listed above must submit their response including the details and references stated above, in writing and by e-mail not later than 7 (Seven) days from the date of this publication. The envelope shall be super scribed with **GLOBAL EXPRESSION OF INTEREST / PRE-QUALIFICATION FOR PROCURING OF - OFFSHORE OIL SPILL RESPONSE EQUIPMENT FOR EXPLORATORY DRILLING CAMPAIGN IN INDIA / DEEPWATER BLOCK OFF SRI LANKA** and shall be addressed to:

General Manager – Contracts & Procurement Dept.
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