



CAIRN INDIA LIMITED

GLOBAL EXPRESSION OF INTEREST (EOI) FOR PROVISION OF SUCKER ROD PUMPING SERVICES AND TANGIBLES FOR RJ-ON-90/1 ONSHORE BLOCK IN INDIA UNDER INTERNATIONAL COMPETITIVE BIDDING PROCESS

Cairn India Ltd (“CIL”) is the Operator of the Onshore **RJ-ON-90/1** block, on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited (CEHL) and Oil and Natural Gas Corporation Limited (ONGC) located in Barmer district, in the state of Rajasthan, India. The Block contains number of major oil field, including the Mangala, Bhagyam, Raageshwari and Aishwariya Fields.

The scope of work/ services for this Eoi is limited to works/services within the Cairn onshore **RJ-ON-90/1** block. The scope of work/ services would broadly consist of the following:

1. Complete sucker Rod Pump unit of various types for exploration and development campaign in Rajasthan.
2. Manpower Service for installation, commissioning and troubleshooting of the Sucker Rod Pump.
3. Supply of spare parts required during the operation period for servicing or change of running equipment.

CIL on behalf of the JV partners invites reputed Contractors (both Indian and International) with demonstrated HSE performance to express their interest to participate in pre-qualification as bidders and to participate in International Competitive Bidding Process (“ICB”) process. In view of the nature of the scope, only those suppliers possessing the requisite and proven record of performance in executing at least 20 numbers of similar jobs of in last five years should respond to this notice. Only contractors, who have a minimum of eight years of experience in providing the mentioned Services, shall be considered.

The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the “**Evince Interest**” link against the corresponding Eoi listing on the Cairn India website and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via *Smart Source* (Cairn’s e Sourcing Platform). The suppliers would be requested, as a minimum, to submit the following documents and details for prequalification via *Smart Source*

1. Letter of interest clearly indicating the Project reference
2. Detailed Company Information with Organisation structure, List of manpower with CVs of key personnel, Plant and Machinery list mentioning year of manufacturing, Support agencies and other facilities & resources.
3. Details of completion of similar type of projects in the last five years under headings:
 - a) Brief scope of work
 - b) Value of work in INR
 - c) Contractual Duration
 - d) Actual completion of Project
 - e) Clients name
 - f) Contact details of the Client (CIL may approach the client directly for the feedback)
 - g) Safety Certification / Inspection of plant and machineries
 - h) HSE statistics, LTI graph etc.
4. Typical Project Planning and Execution methodology.
5. List of all jobs under execution with the value of the Job and percentage completion.(With particular emphasis on project of similar magnitude carried out in Oil and Gas Sector)
6. Experience of working in similar terrain.
7. HSE policy and implementation procedures in line with internationally accepted practices with statistics for last four years.
8. Quality assurance & Quality control practices currently in place for the execution of similar work /services.



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9. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements etc.) for last 3 years.

The interested suppliers should evince interest to participate in EoI within 10 days of publication of Expression of Interest.

CIL requests interested contractors to submit their Expression of Interest along with the requested details within 10 days of publication of this Expression of Interest.