



Energy for India

CAIRN ENERGY INDIA PTY LIMITED

(Incorporated in New South Wales, Australia – ACN 002 066 784)

Reference No. CEIL/PSCM/EOI/MDPO/O&MS/11

EXPRESSION OF INTEREST (EOI) FOR OPERATION & MAINTENANCE SERVICES (PRODUCTION, MECHANICAL, ELECTRICAL AND INSTRUMENTATION) IN GUJARAT & RAJASTHAN FOR MANGALA DEVELOPMENT PIPELINE OPERATIONS (MDPO)

Cairn Energy India Pty Ltd. ("CEIL") on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited and Oil and Natural Gas Corporation (ONGC) seeks Expression of Interest (EOI) from reputed Contractors for providing Operations & Maintenance Services (Production, Mechanical, Electrical & Instrumentation) for Mangala Development Pipeline Operations (MDPO).

The Contractor shall provide Operation and Maintenance Services and Associated Manpower Support to carry out Routine Operations and Maintenance activities at the Operational bases, Off Take Terminals, Above Ground Installations (AGIs) and other locations along the pipeline route.

Contractor shall also supply skilled personnel on a call out basis as and when required by the Company, to provide assistance to Company's Maintenance Team. The requirement of services and manpower shall be primarily at areas and facilities around Barmer, Sanchor, Viramgam, Rajkot, Radhanpur and Jamnagar Operation bases.

The scope will include the minimum of the following:

- 1) Production and Operation services
- 2) Boiler services
- 3) Chemist
- 4) Mechanical Maintenance services
- 5) Services from Rigger, helper
- 6) Warehouse services
- 7) Electrical services
- 8) Instrumentation Maintenance services
- 9) Materials

The contract shall be for fixed services hire and would also include callout services to a defined extent for duration of one to three (1-3) years commencing from October 2011.

CEIL seeks Expression of Interest (EOI) from reputed Operation & Maintenance Contractors for the above mentioned works. Only those companies possessing substantial and proven record of performance in executing similar jobs of equal magnitude should respond to this notice. Companies are requested, as a minimum, to submit the following documents and details:

1. Health Safety Environment system
 - a) HSE policy and Manual.
 - b) HSE statistics in terms of LTI/LTIFR/Near Miss Incidents for major projects executed in last 3 years.
2. Letter of Interest with detailed company information
 - a) State the name of the parent company.
 - b) State the name/address/phone/e-mail of the company that would execute the contract.

- c) If a Joint Venture is to be proposed, state the name/address/phone/email of all joint venture partners.
 - d) Organization structure.
 - e) Size of the departments.
3. Company's financial performance documents (Including JV Partner's financial, if proposed) i.e. Audited balance sheets, Profit and Loss Account & Cash Flow Statement for last 3 years & following details separately.
- a) Company's Turnover based on last 3 audited/Financial statements.
 - b) Company's net worth based on last 3 audited/Financial statements.
 - c) Return on Equity based on last 3 audited/financial statements.
 - d) Working capital based on last 3 audited/financial statements.
 - e) State the Banker's name, address and Solvency certificate from bank indicating the credibility limit in financial terms.
4. Details of Previous Experience
- a) Lists of similar projects successfully executed in the last three years or currently under execution in India with completion certificates as applicable.
 - b) Separate List of similar Contracts executed in the last three years of order value equal to or greater than INR 4 Crores.
 - c) Details of current commitments including percentage completion of the ongoing works.
 - d) Details of past or ongoing experience with CEIL.
5. Manpower & Infrastructure Details
- a) Details of Key Members who shall be involved in the Project execution including their experience levels.
6. Quality Systems
- a) Copy of current ISO Certificate or other certifications, if applicable.
 - b) Certification of the Company's QA system by an accredited certification body, if applicable.
 - c) QMS of the Company, if applicable.
 - d) Copy of registration certificate (Labour Law, EPF etc. as applicable).

The envelope should be subscribed with "**Reference No CEIL/PSCM/EOI/MDPO/O&MS/11**". All information and documentation shall be provided at address below within 10 days of publication of this EOI by 'e-mail' as attached PDF and via courier to:

Director – PSCM
Cairn Energy India Pty Limited.
Power A, Paras Twin Tower. Sector road, Sector – 54.
Gurgaon 122002, Haryana.
Tel: +91-124-47664000
E-mail: rjnprocurement@cairnindia.com

www.cairnindia.com

The envelope shall be super scribed with "**Operations & Maintenance Services for Mangala Development Pipeline Operations (MDPO)**"