



CAIRN INDIA LIMITED

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**GLOBAL EXPRESSION OF INTEREST (EOI) UNDER INTERNATIONAL COMPETITIVE BIDDING (ICB)
FOR GAS COMPRESSOR FOR RJON BLOCK**

Cairn India Ltd. ("CIL") is the Operator of the onshore hydrocarbon block RJ-ON-90/1 (the "Block") on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbon Limited (CEHL) and Oil and Natural Gas Corporation Limited (ONGC), located in Barmer district, in the state of Rajasthan, India. The Block contains a number of major oil and gas discoveries, out of which CIL discovered various oil and gas fields in RJ-ON-90/01 block, named them as Mangala, Aishwariya, Bhagyam, Saraswati, Kaameshwari, GR-F, Guda, Shakti (NC), NI, Vijya (NR), Vandana and Raageshwari. The 'Expression of Interest' is sought for developments in Rajasthan Block, where Cairn India Ltd ("CIL") is the Operator.

CIL on behalf of itself and its joint venture partners invites Expression of Interest for "Procurement of Gas Compressor for Rajasthan (RJON) Block" under **International Competitive Bidding ("ICB")** process from reputed **Manufacturer / Integrator** (Integrator meaning a legal entity which arranges the entire work including but not limited to engineering, procuring sub-components, assembling / physically adding value to the supply item and covering the entire work with Warranty) with demonstrated proven track record with capabilities in Engineering, Procurement, Fabrication, Supply, Installation and Commissioning.

Design, engineering manufacture, inspection, testing, Supply, Supervision, of installation/erection, Pre-Commissioning and Commissioning of Skid mounted motor driven (with VFD) reciprocating Compressor package as per functional specifications and applicable standard API 618 /API 13631

The Scope of Work shall include but not limited to:

- Design, engineering manufacture, inspection, testing, Supply, Supervision, of installation/erection, Pre-Commissioning and Commissioning of Skid mounted motor driven (with VFD) reciprocating Compressor package as per functional specifications and applicable standard API 618 /API 13631
- Each Gas Compressor package shall be capable to handle a capacity of > 2 MMSCFD of water saturated Natural Gas (No H₂S, CO₂ < 1%) suitable to compress inlet hydrocarbon gas from around of 1.0 bar g to ~ 50 bar g. and shall be provided as complete integrated package, as per Company's requirement, with Driver motor , VFD, gear box , all equipment and accessories such as scrubbers, volume bottles , coolers (air cooled), piping, instrumentation & control systems, automated valving, machine protection systems, sealing system and lube oil system, etc.

Specific Pre-Qualification Criteria:

Technical

Motor Driven Reciprocating Compressor: Interested party shall have designed, engineered , manufactured, inspected /tested, supervised erection and commissioned at least two similar skid mounted Compressor packages in terms of type of compressor (Reciprocating), motor driven (VFD), inlet volumetric capacities \geq 2 MMSCFD of natural gas, and similar driver rating corresponding to suction Pr. Of ~1 bar g and discharge pressure of > 45 bar g during the last 10 years and which shall have operated continuously for at least 8000 hrs without any major overhaul in an hydrocarbon facility.

The 10 year time period mentioned above shall be reckoned from the date of issue of this Eoi.

Financial

- a. Net Worth: Positive net-worth in each of the immediately preceding two financial years
- b. Turnover: Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated average annual contract value
- c. Liquidity Ratio of not less than 0.60 in each of the immediately preceding two financial years

Documents to be furnished in the Proposal for Pre-Qualification

The interested parties are requested, as a minimum, to submit the following documents and details individually for each of the category:

1. Letter of interest from interested party on their Letter Head.
2. Detailed contractor information clearly specifying years of experience in supply of similar packages, organization structure, list of manpower with CVs of key personnel,
3. Details of similar Packages manufactured/ supplied in the last 7 years.
4. List of current ongoing contracts of validly similar nature under execution.
5. Project Execution & Management / Planning & Scheduling methodology
6. Demonstrate Technical and Managerial resource availability including engineering and procurement capabilities along with organogram and resource responsibility
7. Demonstrate Fabrication and Testing capacities & capabilities along with list of testing procedures
8. Details of service centers in India / Asia / Far East to extend prompt after sales support
9. Health Safety and Environment (HSE) policies, HSE Safety Manual / Procedures, HSE Organogram in-line with internationally accepted practices and HSE performance statistics (LTIFR, FAR, MVAFR) for last five (5) years.
10. HSE certification / accreditation / safety award / reward / recognition received & past experience with CIL
11. Copies of Quality Manual, Policies , List of in house quality Procedures, Indicative quality and Inspection pla Quality organogram
12. Copies of ISO certifications for ISO 9001, ISO 14001, OHSAS 18001, other statutory certification like DGMS, ASME U stamp, API etc.
13. Details of past three year's internal and external quality system audits.
14. List of in-house inspection and testing capabilities with list of testing tools and equipment's available.
15. Information on of litigations / court receivership in last 5 years
16. Financial performance documents (Audited Balance sheets, Profit and Loss statements etc.) for last two (2) years.
 - a. Normally standalone financials of the bidding entity will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent / Affiliate company guarantee. This should be clearly mentioned in the EOI response.
 - b. In case of consortium, the financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.
 - c. Evaluation will be done only on the basis of the published Annual Reports / Audited financials containing Auditor's report, Balance sheet, Profit & Loss Account and Notes to the Accounts.
 - d. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

EOI submission shall be complete with the above requested information.

The interested parties should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link against the corresponding Eoi listing on the Cairn India website and submit their contact details online. Further to this, interested parties would be invited to submit their response via Smart Source (Cairn's e-Sourcing Platform), as a

minimum, to submit the above documents and details for prequalification via Smart Source within twenty one (14) days of date of publication of Expression of Interest.