



CAIRN LANKA (PRIVATE) LIMITED
(Incorporated in Democratic Socialist Republic of Sri Lanka PV 64688)

**EXPRESSION OF INTEREST / PRE-QUALIFICATION FOR SUPPLY OF GOOD
QUALITY FUEL OIL IN TANKERS / BUNKERS TO THE SUPPLY BASE / PORT AT
SINGAPORE FOR EXPLORATORY DRILLING CAMPAIGN IN DEEPWATER
BLOCK OFF SRI LANKA**

Introduction

Cairn Lanka Private Ltd. ("CLPL") is the Operator of the Offshore **SL-2007-01-001** Contract Area. The Contract Area lies in the Gulf Mannar in deep water, just off the NW coast of Sri Lanka. CLPL is planning to commence exploration drilling activities (3 firm wells + 2 optional wells) in the SL-2007-01-001 by June 2011 to July 2011.

CLPL seeks an Expression of Interest from suitably experienced Service Contractors who wish to receive bids to Supply Of Good Quality Fuel Oil (Standard ISO 8217: Fuel Standard – Third Edition 2005) In Tankers / Bunkers To The Supply Base / Port At Singapore in support of the Exploratory Drilling in this deepwater offshore block. Only Contractors who have a minimum of five years experience in providing these Services, any or a combination of, in support of Fuel oil supply and support shall be considered.

Specifics

Only Contractors who have commensurate experience in supplying Fuel oil that meets or exceeds the criteria detailed below, shall be considered. Only those Contractors who can comply and by their submission demonstrate a successful track record, listing previous & current projects, client names, and client key contacts who may be approached, in each of the areas below should respond to this Notice. The Contractor must submit details showing how they will satisfy each of the following criteria, failure to do so may result in disqualification:

1. Detailed Company Information with Organisation structure, List of manpower with CVs of key personnel, Delivery model, Support model, and other facilities & resources.
2. Details of completion of similar type of projects in the last five years under headings:
 - a) Brief scope of work
 - b) Value of work in INR
 - c) Contractual Duration
 - d) Actual completion of Project
 - e) Clients name
 - f) Contact details of the Client (CEIL may approach the client directly for the feedback)
 - g) Safety Certification
 - h) HSE statistics, LTI graph etc.
3. Typical Project Planning and Execution methodology.
4. List of all jobs under execution with the value of the Job and percentage completion.(With particular emphasis on project of similar magnitude carried out in Oil and Gas Sector)
5. HSE policy and implementation procedures in line with internationally accepted practices with statistics for last four years.
6. Quality assurance & Quality control practices currently in place for the execution of similar work.

7. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements etc.) for last 3 years.

Supply and Services Details

CLPL is expecting the Exploratory drilling campaign in Sri Lanka to commence sometime during End June 2011. Drilling rig for the aforesaid requirement has been contracted and is expected to be mobilised to the drilling location sometime in second week on June 2011. Company will be setting up two offices at Colombo. CLPL is looking to supply Fuel Oil at Singapore. Contractor would be required to provide Support services as well.

The Contractor shall submit their response to this Expression of Interest stating interest for inclusion on the bid list(s) for **Supply Of Good Quality Fuel Oil (Standard ISO 8217: Fuel Standard – Third Edition 2005) In Tankers / Bunkers at the Supply Base / Port At Singapore** as per the following specifications:

- Product Fuel Oil
- Standard ISO 8217: Fuel Standard – Third Edition 2005

With the following ISO specifications

Property	Specification
Density at 15 deg C (KG/M3)	890 Max
Viscosity, Kinematic at 40 Deg C, Centistokes	1.5 – 6.0
Flash Point Deg C	60 Min
Pour Point, Deg C	-6 Max
Sulphur, % by weight	1.5 Max
Cetane Number	40 Min
Calculated Cetane index	40 Min
Carbon Residue, Micro % by weight	0.30 Max
Ash, % by weight	0.01 Max
Appearance	Clear & Bright

Interested Contractors who can fulfil all of the Specifics listed above must submit their response including the details and references stated above, in writing and by e-mail not later than 7 (Seven) days from the date of this publication. The envelope shall be super scribed with **EXPRESSION OF INTEREST / PRE-QUALIFICATION FOR SUPPLY OF GOOD QUALITY FUEL OIL (STANDARD ISO 8217: FUEL STANDARD – THIRD EDITION 2005) IN TANKERS / BUNKERS TO THE SUPPLY BASE / PORT AT SINGAPORE FOR EXPLORATORY DRILLING CAMPAIGN IN DEEPWATER BLOCK OFF SRI LANKA**” and shall be addressed to:

Director – Procurement & Supply Chain Management
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