



Energy for India

CAIRN ENERGY INDIA PTY LIMITED

(Incorporated in New South Wales, Australia-CAN 002 066 784)

EXPRESSION OF INTEREST (EOI) FOR RoU (RIGHT OF USE) MAINTENANCE & OTHER MISCELLANEOUS JOB THROUGH OUT THE PIPELINE IN GUJARAT & RAJASTHAN FOR MANGALA DEVELOPMENT PIPELINE OPERATION (MDPO)

Cairn Energy India Pty Ltd. ("CEIL") is the Operator, on behalf of the Joint Venture partners Cairn Energy Hydrocarbons Limited and ONGC in Contract Area RJ-ON-90/1 in the State of Rajasthan, India. Production activities from this area have commenced with the Mangala Field development.

The pipeline project involves a main 24" Oil Export Pipeline and a parallel 8" Gas (fuel) Pipeline covering approximately 670 km, spur lines, pumping / terminals and related facilities for the transportation of crude oil from Mangala process terminals in Barmer, Rajasthan to its various customers in the state of Gujarat and the downstream terminal point in Jamnagar, Gujarat.

CEIL seeks expression of Interest from suitably experienced service providers for the maintenance of ROU all along the Pipeline network. The scope of work will basically comprise the comprehensive civil maintenance related works inside ROU (approximate 30m width) including various crossings, and river banks etc all along the pipeline and broadly encompasses the following:

- 1 Liasoning with different authority / farmers for carrying out the various maintenance activities
- 2 Supply & installation of the pipeline markers as per company specifications Viz. Boundary Marker , Warning Marker , Kilometer Marker, Aerial Marker, Direction Marker, External Painting & Protective anti-corrosive Coating as per specification
- 3 Excavation and Earth Work Restoration on Pipeline ROU
- 4 River bank Restoration
- 5 Restoration / repair of roads
- 6 Restoration of damaged / fallen CP TLP Post
- 7 Demolition of Permanent / Temporary structures / Cutting of trees inside ROU
- 8 Supply & Installation of precast Concrete slabs
- 9 Marking of ROU extent & locating of Pipeline/ OFC with help of pipeline locators

The contract shall be for fixed services hire and would also include callout services to a defined extent for duration of one year commencing tentatively January, 2012 with a possibility of two year extension. The contractor will base approximately three teams with minimum men and machinery at predefined locations to cover the entire pipeline.



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Only those companies/consortium possessing substantial and proven record of performance in executing similar contracts of this magnitude, with a minimum turnover of Rs. 6.5 crores per annum for the past two years should respond to this notice. Companies are requested, as a minimum, to submit the following documents and details:

1. Health Safety Environment (HSE) system

- a) HSE policy and Manual.
- b) HSE statistics in terms of LTI/LTIFR/Near Miss Incidents for major projects executed in last 3 years.

2. Letter of Interest along with company/consortium information detailing their nominated management staff, and business process support to carry out a multi-year, major services campaign for all types of operating facilities with detailed company information:

- a) State the name of the parent company.
- b) State the name/address/phone/e-mail of the company that would execute the contract.
- c) If a Joint Venture is to be proposed, state the name/address/phone/email of all joint venture partners.
- d) Organization structure.
- e) Size of the departments.

3. Company's financial performance documents (Including JV Partner's financial, if proposed) i.e. Audited balance sheets, Profit and Loss Account & Cash Flow Statement for last 3 years & following details separately.

- a) Company's Turnover based on last 3 audited/Financial statements.
- b) Company's net worth based on last 3 audited/Financial statements.
- c) Return on Equity based on last 3 audited/financial statements.
- d) Working capital based on last 3 audited/financial statements.
- e) State the Banker's name, address and Solvency certificate from bank indicating the credibility limit in financial terms.

4. Details of Previous Experience

- a) Lists of similar projects successfully executed in the last three years or currently under execution in India with completion certificates as applicable.
- b) Separate List of similar Contracts executed in the last three years.
- c) Details of current commitments including percentage completion of the ongoing works.
- d) Details of past or ongoing experience with CEIL.

5. Manpower & Infrastructure Details

- a) Details of Key Members who shall be involved in the Project execution including their experience levels.



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6. Quality Systems

- a) Copy of current ISO Certificate or other certifications, if applicable.
- b) Certification of the Company's QA system by an accredited certification body, if applicable.
- c) QMS of the Company, if applicable.
- d) Copy of registration certificate (Labour Law, EPF etc. as applicable).

The envelope should be subscribed with "Reference No. CEIL/PSCM/EOI/MDPO/1000022817/11". All information and documentation shall be provided at address below within fourteen (14) days of publication of this EOI by e-mail as attached PDF file and via courier to:

GM - PSCM
Cairn Energy India Pty Limited,
9th Floor ,Paras Twin Towers ,Tower B ,
Sector 54, Gurgaon-122 002
Tel.: +91-124-4764000
E-mail: ops.pscm@cairnindia.com

The envelope shall be super scribed with "Services for Pipeline ROU Maintenance for Mangala Development Pipeline Operations (MDPO)".