



CAIRN INDIA LIMITED

**GLOBAL EXPRESSION OF INTEREST FOR PROVISION OF GENERAL ENGINEERING SERVICES
AT RAJASTHAN BLOCK**

Cairn India Ltd ("CIL") is the Operator of the Onshore **RJ-ON-90/1** block, on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited (CEHL) and Oil and Natural Gas Corporation Limited (ONGC), located in Barmer district, in the state of Rajasthan, India. The Block contains number of major oil discoveries, including the Mangala, Bhagyam and Aishwariya Fields.

The scope of work/ services would broadly consist of the following:

To meet the resource requirement CIL intend to award contract for General Engineering Services interested competent party. The brief scope of work of the contractor under this contract is to carry out General Engineering Services as per the requirement of CIL for Rajasthan asset.

The general Engineering Services required continuously for a period of Three years from the date of Award of the contract and can be renewed on the existing terms and conditions including rates for a period of One Year in Two slots of Six month each.

Only those Companies meeting the following criteria as a minimum should respond to the EOI:

- Contractor turnover for last Two (2) audited years shall be \$ 2mm.
- Contractor positive net worth for last Two (2) audited years shall be \$ 0.2mm.
- Contractor Liquidity ratio for last 2 years shall be ≥ 0.75
- General engineering services experience with similar oil & gas industry for a min. of 10 years.

The contractor is responsible for the General Engineering Services involving the following:

The range of services required covers a very broad spectrum from specialist technical experience through to detail engineering. Hence, Contractor with wide ranging capability is preferred. Cairn may select more than one Contractor to provide redundancy and to ensure the full spectrum of services is provided. In the event that more than one contractor is selected, Work parcels will be allocated to suit the capabilities and key skills sets of the contractors and the availability of resources. Therefore, Contractors who are not able to supply the complete range of services mentioned in this document should submit a tender indicating the types of work for which they have experience and capability, following are the brief requirement:

- Demonstrate experience across a wide range of engineering services from conceptual studies specialist studies, process selection /screening studies, high level consulting services, FEED, debottlenecking and optimization studies and detailed engineering.
- Demonstrate experience across a wide range of oil and gas facilities including pipelines gathering systems and stations, process plants, terminals etc.
- Demonstrate large number of resources in all engineering and support disciplines.
- Demonstrate large process engineering resource base (a minimum of 40-50 personnel), with sound experience and knowledge at all working levels in the department.



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- Demonstrate experience in provision of procurement services including preparation of technical bid evaluation, RFQ, MR, vendor document review, vendor evaluation etc.
 - Demonstrate process capabilities in steady state simulations, equipment and instrument sizing and preparation of specifications etc.
 - Demonstrate experience and expertise for specialist studies including corrosion study, flow assurance studies, dynamic simulations, material selection studies, chemical injection studies, energy optimization studies, pinch analysis for the heat exchangers etc.
 - Demonstrate experience across a range of oil and gas facilities including pipelines, gathering systems and stations, process plants, terminals etc.
 - Demonstrate process capabilities in steady state simulations, equipment and instrument sizing and preparation of specifications etc.
 - Demonstrate experience in provision of procurement services including preparation of technical bid evaluation, RFQ, MR, vendor document review, vendor evaluation etc.

The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the **“Evince Interest” link** against the corresponding EOI listing on the Cairn India website and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via *Smart Source* (Cairn’s e Sourcing Platform). The suppliers would be requested, as a minimum, to submit the following documents and details for prequalification via *Smart Source*

In addition to the above requested documentation, bidders shall also submit credentials to support the specific qualification criteria for the package.

Companies are requested, as a minimum, to submit the following documents and details:

1. Detail Company information with Organization structure, List of manpower with CV’s of key personnel, Parent company, Plant & machinery list mentioning year of manufacture, support agencies and other facilities and resources.
2. List/ Details of similar type of projects successfully executed in the last three years and similar projects/agreements currently under execution under headings a) Brief scope of work b) Value of work c) Contractual duration d) Actual completion of project e) Client name f) Contact details of client (CIL may approach the client directly for feedback)
3. Typical project planning and execution methodology
4. Details of capability to mobilise and commence work to meet CIL’s schedule. The Contractor’s experience in mobilising on schedule should be clearly stated.
5. Details of Particular experience of providing Services in remote areas where rapid mobility and flexibility to accommodate CIL’s programme is paramount. Evidence supporting successful major operations in remote areas must be submitted.
6. List of policies, procedures and quality assurance practices currently in place for the execution of similar work.
7. Health, Safety and Environment (HSE) policies, procedures, manual in line with internationally accepted practices and HSE statistics covering the last 3 years



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8. Quality assurance & Quality control plan/ procedures in place for the execution of similar type of work, Copy of ISO or any other certification as applicable.
9. Copy of registration certificates (Labour law, EPF, Registration etc)
10. Business presence in the region

The interested suppliers should evince interest to participate in Eoi within 14 days of publication of Expression of Interest.