# EXPRESSION OF INTEREST (EOI) FOR PROVISION OF OIL AND GAS SURFACE FACILITIES AND PIPELINE REPLACEMENT AND LAYING WORK ON ENGINEERING, PROCUREMENT AND CONSTRUCTION BASIS ACROSS VEDANTA OIL AND GAS OPERATIONS

Vedanta Group has $30bn revenue and $10bn profit and further plans to invest $20bn in next 4-5 years for the expansion of brownfield capacity and setting up greenfield capacity for oil and gas, renewable energy, display glass, semiconductors, mining, and smelting.

Vedanta Limited's oil and gas business is India's leading private oil and gas producer having interest in 44 blocks in the country. The Company has a vision to achieve 50% of India's crude production and contribute to the nation's energy security. Oil & Gas business of Vedanta Limited stands demerged with effect from 1st May 2026. Participating Interest of Vedanta Limited ("VEDL") in the blocks, including all assets, contracts, permits, licences, rights, liabilities and obligations relating to the oil & gas business will be transferred to a new entity Malco Energy Limited (to be renamed Vedanta Oil & Gas Limited) on receipt of approval from MoPNG. All contracts will be issued accordingly.

Vedanta Limited intends to fast track the development of its field and explore new acreage with the additional well campaign to maximise the resource monetisation with cost optimisation. To achieve these objectives, the Company on behalf of itself and its Joint Venture (JV) partners, invites interested parties and experienced contractors to participate in the International Competitive Bidding (ICB) process for provision of oil and gas surface facilities, pipeline replacement and laying work on Engineering, Procurement and Construction (EPC) basis across Vedanta Oil and Gas operations.

**Brief Scope of Work**

The Surface facility, Pipeline supply, replacement and laying work scope broadly includes Engineering, Procurement, Construction, Pre-Commissioning & Commissioning, start-up, Ready for Start-Up (RFSU), and Performance Guarantee Test Run (PGTR) and handover for production. The scope also covers safety studies, inspection, transportation, erection, installation, pipeline supply, laying and replacement, supply and installation of Quick Production Facilities (QPFs), Diesel generator sets, Overhead Lines (OHL), access roads, well pad development, cellar construction, well hook-up works, and associated utilities.

In addition, the Contractor shall be responsible for complete project management and construction management, including internal and external interface management, QHSE assurance, and satisfactory handover of the complete surface facilities and utilities, including QPFs and all associated systems, to the Company in accordance with the tender scope requirements.

**Financial pre-qualification criteria**

1. Turnover in each of the immediately preceding two (02) financial years should be equal to or more than the estimated average annual contract value. In case of tenders for a duration less than a year, Turnover in each of the immediately preceding two (02) financials years should be equal to or more than the estimated contract value.
2. Positive net worth in each of the immediately preceding two (02) financial years.
3. Liquidity ratio shall not be less than 1 in each of the preceding two (02) financial years.

APPLICANTs are requested to submit Company's financial performance documents (Audited Balance sheets, Profit and Loss Account & cash flow statement, Auditors Report and Notes to Accounts etc.) for immediately preceding two (02) financial years in the tender. Latest financial statement should not be older than 12 months on the date of Expression of Interest.

Additional points to be considered for evaluation of financial performance:

i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent Company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate Company guarantee. This should be clearly mentioned in the tender.

ii. In case of consortium, bidder is required to provide Memorandum of Understanding (MoU) executed by the consortium partners. The MoU should indicate the scope of work to be performed by the respective consortium members expressed as a percentage of contract value. The Lead Member of the consortium shall hold at least thirty percent of the total contract value. Each consortium partner should themselves individually meet the financial evaluation criteria namely, turnover, net-worth and liquidity in proportion to the percentage of work to be performed by them. The Performance Bank Guarantee (PBG) will have to be submitted by individual consortium partners in the ratio of work being performed unless the leader takes responsibility of the complete consortium in which case, leader can submit PBG of required value.

iii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts

iv. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

v. All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.

**<u>Technical Pre-qualification Criteria</u>**

**Category A: Pipeline supply, laying and replacement for above and underground pipeline, Rajasthan Field**
Bidder shall have successfully executed, in last five (05) years, underground steel pipeline fabrication, installation, hot tapping, pipe HDD laying and commissioning project (Size 12" and above, length 10 Km and above) along with supply of API Grade Pipelines in One Single order.

**Category B: Oil and Gas Surface Facilities as above scope**
Bidder shall have successfully completed and commissioned at least two (02) Oil & Gas surface facility projects, each having a minimum project value of USD 5 million, in EPC mode during the last 10 years.

Annexure-1

Provide documents for Oil and Gas based on above mentioned scope of work which are completed OR on-going in last ten (10) years, demonstrating specific capability requested for Category-A and Category-B separately (or for specific Category that bidder evinces interest for). The documents submission should necessarily include:

a) Capability demonstrated (with list of services covered under integrated project)
b) Client Name with Address
c) Existing client situation / client context
d) Name of the APPLICANT / CONSORTIUM MEMBER who was involved in this project
e) Project description done by APPLICANT / CONSORTIUM MEMBER (mention project name and details)
f) APPLICANT's or CONSORTIUM MEMBER's role and responsibilities in the project
g) Project start & completion date
h) Project Value in INR/USD
i) Contact person of client along with contact no. and e-mail id
j) Details on approach adopted, technology applications (proprietary, access to technology applications, implementation etc.), resources deployed, etc.
k) Outcomes (e.g. Development outcome, Brownfield developments, etc.)
l) Other remarks (e.g. contractual details, partnerships, sub-contractors, etc.)
m) Technical/Managerial capabilities deployed
n) Local base for support/service etc.

**3. Quality, Health, Safety and Environment (QHSE) requirements:**

Bidder/all members of the consortium must have a comprehensive Health, Safety and Environmental Management system in place. Bidders are requested to submit the following documents related to HSE to be evaluated at Tender stage:

1. Quality and HSE Management System/ HSE Policy, HSE Manuals, procedure, and sample HSE plan for similar nature of job.
2. HSE statistics – fatality rate, LTIFR data etc. for the last five (05) years
3. Valid Quality and HSE certifications (ISO, OSHAS, etc.)

**4. Documents to be furnished in the Proposal for Pre-Qualification**

a) Letter of interest from the APPLICANT on their letter head.
b) In case of bidding as a consortium, the division of the scope of work shall be submitted along with a Memorandum of Understanding (MoU)/declaration of intent.
c) Technical capability details as listed in Annexure-1.
d) Financial performance documents as listed in the financial Pre-qualification mentioned above.
e) HSE performance documents of the bidder/all members of the consortium as listed above.
f) Detailed company information with organizational structure, capital equipment, India support base.
g) Complete administrative details of your company including but not limited to nature of legal entity, registration details, office and site locations etc.
h) Specific execution strategy outlining engineering, procurement, and projects controls construction and commissioning functions along with geographical locations for each function
i) List of current contracts under execution with value of contracts and percentage completion
j) Experience of working in onshore locations
k) Support base in India/ Asia for future service requirements
l) Details of Technical /Managerial resources that will be allocated to this project (name, designation, experience, office location etc.)
m) List of proprietary / patented technologies in Oil & Gas domain developed and implemented
n) List of litigations in last five (05) years, if any.
o) Declaration specifying that the APPLICANT is not under liquidation, court receivership or other similar proceedings

p) Any other documents in support of APPLICANT's credentials and experience and expertise, relevant to Cairn Oil and Gas ’s opportunity areas

The interested Parties should evince interest to participate in the Expression of Interest by clicking on the “Evince Interest” link against the corresponding EoI listing on the Cairn website i.e., http://www.vedantaoilandgas.com and submit their contact details online. Further to this, interested Parties would be invited to submit their response via Smart Source (company’s e-Sourcing platform).

The interested Parties should “Evince interest” to participate in EoI within fourteen (14) days of publication of Expression of Interest.