

**EXPRESSION OF INTEREST (EoI) FOR PROVISION OF CRUDE OIL TANKS CLEANING & SLUDGE DISPOSAL; ON-SITE TREATMENT OF WASTE OIL/ USED OIL/OILY SLUDGE; COLLECTION, TRANSPORTATION & DISPOSAL OF SLUDGE AT RAJASTHAN, GUJARAT AND ANDHRA PRADESH**

Cairn India Limited now Merged with Vedanta Ltd is the Operator at onshore block RJ-ON-90/1 located in Barmer & Jalor Districts in the state of Rajasthan; Offshore block CB/OS-2; located off the west coast of the state of Gujarat; Offshore Block Ravva Oil and Gas Field (Ravva), located off the east coast of the state of Andhra Pradesh.

Operator on behalf of itself & Joint Venture (JV) partner(s) invites interested contractors with proven capabilities and demonstrated performance in similar requirement to express their interest for pre-qualification to participate in the Competitive Bidding Process for the provision of '**CRUDE OIL TANKS CLEANING & SLUDGE DISPOSAL; ON-SITE TREATMENT OF WASTE OIL/ USED OIL/OILY SLUDGE; COLLECTION, TRANSPORTATION & DISPOSAL OF SLUDGE AT RAJASTHAN, GUJARAT AND ANDHRA PRADESH**'

**Interested parties meeting the following criteria should respond to this EoI:**

1. Interested Companies shall have a minimum of 03 years (in the preceding Five years) experience in any or all of the following:
  - A) Crude Oil Tanks Cleaning & Sludge disposal.
  - B) Sludge Treatment at site
  - C) Collection, Transportation and Disposal of Waste Oil / Used Oil / Oily Sludge
2. Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated annual contract value.
3. Positive net worth in each of the immediately preceding two financial years.

**Scope of Work broadly includes: (Note: Participant to indicate its interest in any or all of the below mentioned services)**

**A. Crude Oil Tanks Cleaning & Sludge disposal:**

Removal of Sludge & Cleaning of Crude oil Tanks which includes Scaffolding requirement for Tank Cleaning and Inspection purpose inside/outside the Tank, Transportation and disposal of Debris / Sludge (Hazardous & NonHazardous) to the location as per the Cairn HSE standards.

**B. On-Site Sludge Treatment**

Treatment (at site) of waste oil / oily sludge / used oil from Pits / Tanks to separate / recover crude oil, water and solids.

**C. Collection, Transportation, Disposal of Waste Oil / Used Oil / Oily Sludge:**

Collection of Waste oil and Sludge which includes mobilization of vacuum trucks, manpower, tankers and recycling at vendor's works.

**VEDANTA LIMITED**

**Cairn Oil & Gas:** DLF Atria, Phase 2, Jacaranda Marg, DLF City, Gurugram - 122002, Haryana, India  
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**Registered Office:** Vedanta Limited, 1<sup>st</sup> Floor, 'C' wing, Unit 103, Corporate Avenue, Atul Projects, Chakala, Andheri (East), Mumbai - 400093, Maharashtra, India | T +91 22 664 34500 | F +91 22 664 34530 | [www.vedantalimited.com](http://www.vedantalimited.com)

**Participant to indicate its interest in any or all of the following Locations:**

- a. Radhanpur & Viramgam, Gujarat
- b. Barmer (MBA, RGT & Satellite Fields), Rajasthan
- c. S Yanam (Ravva field), Andhra Pradesh
- d. Suvali (Cambay block), Gujarat

**Participants are requested to submit the following pre-qualification documents as a minimum:**

1. Letter of interest clearly indicating the project reference and location
2. Detail Company Information with Organisation structure, List of Key manpower with CVs.
3. Details of completion of similar type of projects in the last three years under heading:
4. a) Brief scope of work b) Value of work in INR c) Contractual Duration d) Actual completion of Project, e) Clients name f) Contact details of the Client (Operator may approach the client directly for the feedback) g) HSE statistics, LTI graph etc.
5. Contractor shall provide contract copies of major contracts for crude oil tanks cleaning & sludge disposal executed in the past five years.
6. Details of current commitments - List of all jobs under execution with the value of the Job and percentage completion.
7. Service Completion Certificates, Client Feedback etc of similar contracts executed in the last three years
8. HSE policy and implementation procedures in line with internationally accepted practices with statistics for last three years.
9. Quality assurance & quality control practices currently in place for the execution of similar work
10. Documents in support of Health & Safety.
11. Environment & Quality [HSEQ] performance, Copies of ISO 9001, 14001, OHSAS 18001 or any other certification as applicable.
12. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest.

Also, note –

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iii. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

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All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "[Evince Interest](#)" link for the corresponding EOI listing on the Cairn India Limited website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EOI.

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