
**EXPRESSION OF INTEREST FOR PROVISION OF SECURITY SERVICES
AT RAJASTHAN, GUJARAT AND ANDHRA PRADESH, INDIA**

Cairn Oil and Gas, a vertical of Vedanta Limited, is the Operator of onshore block RJ-ON-90/1 located in Barmer & Jalor Districts in the state of Rajasthan & crude oil/gas export cross country Pipeline from Barmer in Rajasthan to Bhogat in Gujarat; Offshore block CB/OS-2 located off the west coast of the state of Gujarat; Offshore Block Ravva Oil and Gas Field (Ravva), located off the east coast of the state of Andhra Pradesh.

Operator on behalf of itself & Joint Venture (JV) partner(s) invites interested contractors with proven capabilities and demonstrated performance in similar requirement to express their interest for pre-qualification to participate in the Competitive Bidding Process for the **“Provision of Security Services”**.

The scope broadly includes the following:

- Provisioning of ‘Security Services’ in accordance with Private Security (Regulation) Act, 2005 and related state rules for state of Rajasthan, Gujarat and Andhra Pradesh (as amended from time to time) along with affiliated support services e.g. vehicles for Conveyance of guards with fuel & drivers, Mobile phones, Security related equipment on requirement basis, Accommodation for guards (Clusters and Independent sites).
- QRT (Quick Reaction Team) services.

In view of the nature of the scope, only those Companies possessing the following requisites should respond to this notice:

- Annual Turnover in each of the immediately preceding two (2) financial years should be greater than or equal to estimated Average Annual Contract Value.
- Positive net worth in each of the immediately preceding two (2) financial years.
- Liquidity ratio in each of the preceding 2 financial years shall not be less than 0.6
- Minimum Five (05) years of experience as Security Service provider with minimum guard force of 500 Security guards in the Country.

Participant to indicate its interest for any/all of the following locations:

- Rajasthan
- Gujarat
- Andhra Pradesh

Participants are requested, as a minimum, to submit the following documents and details:

1. Letter of interest clearly indicating the Project reference and location interest.
2. Detailed Company Information with Organization structure, List of manpower with CVs of key personnel, support agencies and other facilities and resources
3. Details of completion of similar type of contracts in the last Five years and similar contracts/agreements currently under execution under headings:
 - a) Brief scope of work b) Value of work in INR c) Contractual Duration d) Actual completion of Project e) Clients name f) Contact details of the Client (Vedanta may approach the client directly for the feedback) HSE statistics, LTI graph etc.
4. Details of Business presence (Rajasthan, Gujarat, Andhra Pradesh and Other States)
5. Details of Ability to provide trained Security personnel.
6. Details of Capabilities to provide qualified and experienced security personnel to monitor CCTV and Operate advance security equipment.
7. Details of capability to hire ex-servicemen security personnel.

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8. Details of Holding of statutory & valid licenses, registration and certification (If any).
 9. Details of Local content - capability of vendor to hire local resources.
 10. Details of HSE manual, HSE policy, LTI, Regulatory Compliance, Hazard management, Training and Competency and Emergency Management etc.
 11. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest.

Also, note –

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iii. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "[Evince Interest](#)" link for the corresponding EOI listing on the Cairn website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Ten (10) days of publication of this EOI.

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