



WE FUEL AMAZING

CAIRN INDIA LIMITED

**EXPRESSION OF INTEREST (EOI) FOR RoU (RIGHT OF USE) MAINTENANCE
THREE YEAR CONTRACT ALONG PIPELINE IN GUJARAT & RAJASTHAN FOR
MANGALA DEVELOPMENT PIPELINE OPERATION (MDPO)**

Cairn India Ltd. ("CIL") is the operator of Block RJ-ON-90/1 (the "Block") in India, and operates the Block on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited and the Oil and Natural Gas Corporation (ONGC). The Block contains a number of major oil discoveries, including the Mangala field, the largest onshore oil discovery in India since 1985.

CIL has set up and commissioned ~ 670 km long 24" diameter Crude Oil Export Pipeline and a parallel 8" Gas (fuel), spur lines, pumping stations, terminals and related facilities for the transportation of crude oil from the upstream process terminal at the Mangala field to the downstream terminal point on the Gujarat coast at Bhogat in Jamnagar District.

Cairn India Limited (CIL) intends to award long term three (03) year contract to suitably experienced contractor for maintenance of ROU all along the Pipeline network. The scope of work will basically comprise the comprehensive civil maintenance related works inside ROU (approximate 30m width) including various crossings, and river banks etc all along the pipeline and broadly encompasses the following:

- Supply & installation of the pipeline markers as per company specifications Viz. Boundary Marker , Warning Marker , Km Marker, Aerial Marker, Direction Marker, External Painting & Protective anti-corrosive Coating as per specification
- Excavation and Earth Work Restoration on Pipeline ROU
- River bank Restoration
- Restoration / repair of roads
- Restoration of damaged / fallen CP TLP Post
- Demolition of Permanent / Temporary structures / Cutting of trees/ bushes inside ROU
- Supply & Installation of pre-cast Concrete slabs
- Marking of ROU extent & locating of Pipeline/ OFC with help of pipeline locators

The contract shall mainly include callout services & fixed services to a defined extent for duration of three (03) years.

CIL on behalf of its joint venture partner's invites reputed & experienced construction contractors possessing substantial and proven track record of performance in providing similar services to express their interest to participate in pre qualification as bidders and to participate in competitive bidding process. In view of the nature of the scope, only those Companies meeting the following criteria as a minimum should respond to the EOI:

1. Annual turnover of > / = INR 7.6 Cr in any of the last two years.
2. Minimum of 3 years of experience in executing similar RoU Maintenance contracts in past
3. Proven record of performance in executing at least 01 project of 3 Cr ongoing or in past 05 years (or) 02 projects of 2 Cr each in past 05 years or 03 Projects of INR 1 Cr each in past 05 years
4. Positive net worth of at least INR 76 Lakhs in each of the immediately preceding 2 financial years

5. Liquidity ratio in each of the proceeding 2 financial years shall not be less than 0.75

The interested bidders should evince interest to participate in the Expression of Interest by clicking on the **“Evince Interest”** link against the corresponding EoI listing on the Cairn India website and submit their contact details online. Further to this, interested bidders would be invited to submit their response via [Smart Source](#) (Cairn's e Sourcing Platform). The suppliers would be requested, as a minimum, to submit the following documents and details for prequalification via [Smart Source](#):

Companies are requested, as a minimum, to submit the following documents and details:

1. Letter of interest clearly indicating the project reference
2. Detail Company information with Organization structure, List of manpower with CV's of key personnel, Parent company, Plant & machinery list mentioning year of manufacture, support agencies and other facilities and resources.
3. List/ Details of similar type of contracts successfully executed in the last three years and similar contracts/agreements currently under execution (with particular emphasis on contracts carried out in Oil & Gas industry) under headings a) Brief scope of work b) Value of work c) Contractual duration e) Client name & details
4. Typical project planning and execution methodology
5. Details of equipment owned by the company relevant to execution of advertised contract
6. Details of capability to mobilise and commence work to meet CIL's schedule. The Contractor's experience in mobilising on schedule should be clearly stated.
7. Details of Particular experience of providing Services in remote areas where rapid mobility and flexibility to accommodate CIL's programme is paramount. Evidence supporting successful major operations in remote areas must be submitted.
8. Health, Safety and Environment (HSE) policies, procedures, manual in line with internationally accepted practices and HSE statistics (LTI etc) covering the last 3 years
9. Quality assurance & Quality control plan/ procedures in place for the execution of similar type of work, Copy of ISO or any other certification as applicable
10. Copy of registration certificates (Labour law, EPF, Registration etc)
11. Company's financial details for last 3 years (Including JV Partner's financial , if proposed) i.e. Audited balance sheets, Profit and Loss Account & cash flow statement for last 3 years & following details separately.
 - a) Company Turnover based on last 3 audited/Financial statements.
 - b) Company's Net Worth based on last 3 audited/Financial statements.
 - c) Working Capital based on last 3 audited/financial statements.
 - d) State the banker's name, address and Solvency certificate from bank indicating the credibility limit in financial terms

The interested bidders should evince interest to participate in EoI within 15 days of publication of Expression of Interest.