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**GLOBAL EXPRESSION OF INTEREST (EOI) UNDER INTERNATIONAL COMPETITIVE BIDDING (ICB) FOR RECIPROCATING COMPRESSORS AND IGPU PACKAGE ON RENTAL BASIS FOR RJ, CB/OS-2 or RAVVA BLOCK, INDIA.**

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Cairn Oil & Gas, a vertical of Vedanta Limited is the Operator of following blocks

- a) Onshore RJ-ON-90/1 block (Rajasthan, India) Operator of the Onshore RJ-ON-90/1 block, on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited (CEHL) and Oil and Natural Gas Corporation Limited (ONGC), located in Barmer district, in the state of Rajasthan, India. The RJ-ON-90/1 Block contains oil discoveries namely Mangala, Bhagyam, & Aishwarya, other Satellite fields and gas discoveries namely Raageshwari. In addition to these fields, various other discoveries would be developed over a period of time.
- b) Operator of Offshore Ravva Oil and Gas Field (Ravva), on behalf of itself and its Joint Venture (JV) partners Oil and Natural Gas Corporation Limited (ONGC), Videocon Industries Limited (VIL) and Ravva Oil (Singapore) Pte Ltd. (ROS), located off the east coast of the state of Andhra Pradesh, India
- c) Operator the Offshore CB/OS-2 block, on behalf of itself and its Joint Venture (JV) partners Oil and Natural Gas Corporation Limited (ONGC) and Tata Petrodyne Limited, located off the west coast of the state of Gujarat, India.

Cairn Oil & Gas, a vertical of Vedanta Limited on behalf of itself and its joint venture partners invites Expression of Interest for below Projects under International Competitive Bidding (“ICB”) process from reputed Contractors with demonstrated HSE performance and proven track record with capabilities in Engineering, Procurement, Construction and Commissioning.

**SERVICE A – PROVISION FOR GAS ENGINE DRIVEN RECIPROCATING COMPRESSOR PACKAGES ON RENTAL BASIS.**

Operator intends to install Gas Engine driven Reciprocating Compressor package units on rental basis (along with all ancillary hardware systems) with Engineering, Procurement, Installation and O&M in Contractor’s scope. Services includes Engineering, Procurement Installation, pre-commissioning, commissioning of Gas Engine driven Reciprocating compressor packages. The Contractor shall also be carrying out Operation & Maintenance for the supplied packages for the entire duration of Contract.

**Specific Pre-Qualification Criteria (Go/No-Go Criteria):**

**Technical:**

1. Interested party shall have, in last 7 years, experience in supply or manufacturing or rental services of at least one Gas Engine driven Reciprocating natural gas compressor package and at least six months’ Operations & Maintenance (O&M) of similar packages.

**The minimum details desired from interested parties for consideration of this EOI:**

1. Letter of interest from interested party on their Letter Head.
2. Natural Gas compressor packages supplied or manufactured or rented out in the last 7 years including ongoing contracts.

3. Demonstrate capability of O&M experience in Natural Gas compressor packages in the last 7 years including ongoing contracts.
4. Demonstrate Technical and Managerial resource availability including engineering, procurement, fabrication, commissioning capabilities through organogram.
5. Details of service centres and ability to extend prompt support mentioning manufacturing, support agencies.
6. Demonstrate availability of resources (establishment, man and machine) for Factory Acceptance Tests along with testing protocols
7. HSE Statistics (LTIFR, FAR, MVAFR) of last 3 years.
8. Valid HSE certification / accreditation (OSHAS, ISO) or Health Safety and Environment (HSE) policies, HSE Manual and/or Procedures
9. Valid Quality certification / accreditation or Quality Manual, Policies and Procedures

## **SERVICE B – INTEGRATED NATURAL GAS PROCESSING UNIT(s) (IGPU) ON RENTAL BASIS.**

Operator intends to install modular plug and play, readily available Integrated Natural Gas Processing Unit(s) (IGPU) on rental basis (preferably along with all ancillary utilities, static and rotating equipment's, power generation etc.). Services includes supply, transportation, mob-demob, installation, hookup, pre-commissioning and commissioning of IGPU's. The contractor shall provide the performance guarantee of the units and meet required gas and condensate specification at outlet. The Contractor shall also be carrying out Operation & Maintenance for the supplied packages for the entire duration of Contract.”

### **Specific Pre-Qualification Criteria (Go/No-Go Criteria):**

#### **Technical:**

1. Interested party shall have experience in supply or manufacturing or rental services along with Operations & Maintenance (O&M) of at least 3 Integrated Natural Gas Processing Units (modular, plug and play, truckable) of minimum **10 MMSCFD** unit capacity in the last 10 years.
2. Supplier shall demonstrate capability of Engineering, procurement, mob-demob, Installation, pre-commissioning and commissioning of IGPU's of similar specification as a minimum.

### **The minimum details desired from interested parties for consideration of this EOI:**

1. Letter of interest from interested party on their Letter Head.
2. Detailed contractor information clearly specifying years of experience in supply on rentals of similar packages
3. Details of available IGPU's with their capacity, foot print, basic equipment information, including current location and estimated time of mobilization.
4. Plant and machinery list in the IGPU mentioning year of manufacturing, support agencies and other facilities and resources
5. Details of similar IGPU's supplied on rentals in the last 03 years.
6. List of current ongoing/completed contracts of similar nature under execution.
7. Sample Project Execution methodology.
8. Demonstrate Technical and Managerial resource availability including engineering, procurement, fabrication, transportation, mob-demob, installation & hookup, pre-commissioning commissioning capabilities along with organogram and resource responsibility
9. Details of service centres and ability to extend prompt after sales support, mainly to carry out operations and maintenance.
10. HSE Statistics (LTIFR, FAR, MVAFR).
11. Preference will be given if contractor offers (ancillary utilities, static and rotating equipment's, power generation, compression etc.) along with modular, plug and play IGPU's as one complete package.

**Financial (Applicable for both Services A & B)**

1. Positive net-worth in each of the immediately preceding two financial years
2. Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated average annual contract value.
3. Liquidity Ratio of not less than 0.60 in each of the immediately preceding two financial years

Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials shall be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.

In case, the Interested Party is in Consortium arrangement, then in such scenario

a) Lead member of the Consortium shall be evaluated by Company for technical criteria. For avoidance of doubt, it is clarified that in such arrangement, the Lead member should be managing the Operation and Maintenance services during the duration of Contract.

The interested parties should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link against the corresponding EoI listing on the Cairn's website and submit their contact details online. Further to this, interested parties would be invited to submit their response via Smart Source (Cairn's e-Sourcing Platform). The interested parties would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within fourteen (14) days of date of publication of Expression of Interest.