



Energy for India

CAIRN ENERGY INDIA PTY LIMITED

(Incorporated in New South Wales, Australia – ACN 002 066 784)

GLOBAL EXPRESSION OF INTEREST (EOI) FOR PIPELINE INLINE INSPECTION (INTELLIGENT PIGGING) FOR MANGALA DEVELOPMENT PIPELINE OPERATION

Cairn Energy India Pty Ltd. ("CEIL") is the operator of block RJ-ON-90/1 (the "Block") in India, and operates the Block on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited and Oil and Natural Gas Corporation (ONGC). The Block contains a number of major oil discoveries, including the Mangala field, the largest onshore oil discovery in India since 1985. CEIL and its JV partners have approval from Government of India (GoI) for a pipeline to transport crude oil from the Block at Barmer, Rajasthan to a coastal terminal facility in Gujarat.

The pipeline project involves a 24" main Oil Export Pipeline ,associated spur lines (24" & 10") and 8" Natural Gas Pipeline of approximately 670 km, pumping / terminals and related facilities for the transportation of 1,50,000 to 2,00,000 barrels of crude oil per day from the upstream process terminal at the Mangala field to the downstream terminal point on the Gujarat coast at Bhogat, in Jamnagar District.

Both the crude oil and gas pipeline runs parallel and are land based and buried. The Crude Oil pipeline originates from Mangala Processing Terminal (MPT) in Barmer (Rajasthan) to Salaya (Gujarat) and the gas pipeline starts from Raageshwari Gas Terminal (RGT) in Barmer (Rajasthan) to Salaya (Gujarat). There are intermediate pigging stations to manage section wise pipeline inspection surveys to monitor performance and minimize risk.

CEIL intends to award a contract for conducting Pipeline baseline data inspection Surveys of 24" diameter Crude Oil Pipeline , associated spur lines (24" & 10") and 8" diameter natural gas pipelines utilising High resolution MFL type Intelligent pigs to review ,assess, evaluate and determine internal and external metal loss. This loss may be due to manufacturing or construction defects,corrosion,mechanical damage or other cause that may effect pipeline integrity.

CEIL seeks an Expression of Interest (EOI) under International Competitive Bidding Process ("ICB") from reputed Contractors (Indian and International both) who wish to receive tender to provide for the above mentioned works. Only those companies possessing substantial and proven record of performance in executing similar jobs of this magnitude should respond to this notice. Companies are requested, as a minimum, to submit the following documents and details:

1. HSE systems:
 - (a) HSE Statics for all projects executed in last 5 years
 - (b) HSE Manual/Policy
 - (c) Project specific HSE Plan for similar project

2. Letter of interest with detailed company information as follows:
 - (a) State the name of the parent Company.
 - (b) State the Name/Address/Phone/E-mail of the company that would execute the Contract.
 - (c) If a Joint venture to be proposed, state the name/address/phone/email of all joint venture partners.
 - (d) Organization structure
 - (e) Size of Departments
 - (f) Procurement system & procedure
 - (g) Material control system.

3. Company's financial performance documents (including JV Partner's financials, if proposed) i.e. Audited Balance Sheets, Profit and Loss Account & Cash Flow Statement for the last 3 years & following details separately:
 - (a) Company Turnover based on last 3 audited/Financial statement

- (b) Company's Net Worth based on last 3 audited/Financial statement
 - (c) Return on Equity based on last 3 audited/Financial statement
 - (d) Working Capital based on last 3 audited/Financial statement
 - (e) State the banker's name, address and Solvency certificate from the bank indicating the credibility limit in financial terms.
4. Experience:
- (a) List of similar projects successfully executed in the last Ten years in India or abroad with completion Certificate and those of currently under execution in Oil & Gas sector.
 - (b) Detail of orders (minimum 3) executed for more than INR 10 crores recently.
 - (c) Detail of current commitments.
5. Manpower & Equipment Details:
- (a) Discipline and geographical location wise company's permanent manpower strengths for providing the similar type of services.
 - (b) Detail of equipment owned by Company.
6. Quality Systems:
- (a) Copy of current ISO Certificate provided
 - (b) Certification of the Companies QA system by an accredited certification body
 - (c) QMS of the Company.

The envelope should be subscribed with "**Reference No. CEIL/PSCM/EOI/MDPO/IP/10**". All information and documentation shall be provided at address below within 14 days of publication of this EOI by e-mail as attached PDF file and via courier to:

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