

CAIRN ENERGY INDIA PTY LIMITED

(Incorporated in New South Wales, Australia – ACN 002 066 784)

EXPRESSION OF INTEREST / PRE-QUALIFICATION FOR LOCAL LOGISTICS SERVICES AT KAKINADA

Cairn Energy India Pty Ltd. ("CEIL") is the Operator of the Offshore Ravva block located in the east coast of India. The offshore operations are supported from the supply base located in Kakinada, Andhra Pradesh. CEIL is planning to hire a service provider who can provide local logistics services in Kakinada.

CEIL seeks an Expression Of Interest from suitably experienced Contractors who wish to receive tender to provide local logistics services at Kakinada, Andhra Pradesh.

Specifics

Only those Contractors who can comply with all of the following and can, by their submission, demonstrate a successful track record, listing previous projects, current projects in progress, clients, and client key contacts who may be approached, should respond to this Notice. The Contractors must submit details for the following:

Details on Scope of Work

- Movement of materials from various ports to Company's supply base in Kakinada and to offshore supply vessels for onward transportation to the Ravva Field
- > All inward and outward port clearances
- Documentation for crude off take from Ravva Field including requisite clearances.

The bidders having proven experience in oil and gas logistics support operations must submit details for the following:

- 1. Company details, equipment owned and experience in supply of similar equipment
- 2. Details on policies, procedures and quality assurance practices currently in place for the execution of similar works.
- 3. Past 3 years experience record in execution of similar contracts.
- 4. Health, Safety and Environment policies, procedures and statistics covering the last 3 years.
- 5. Corporate financial details: Company's revenue and net worth details along with audited financial statements for the last 3 years.

Interested Contractors who can fulfil all of the Specifics listed above must submit their response including the details and references stated above, in writing and by e-mail not later than 10 (ten) days from the date of this publication. The envelope shall be superscribed with "Local Logistics Services - Ravva Block - Prequalification 2010" and shall be addressed to:

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