



**GLOBAL EXPRESSION OF INTEREST (EOI) FOR SUPPLY OF LOW
SULPHUR HIGH FLASH HIGH SPEED DIESEL AND HIGH SPEED DIESEL
FOR CAMBAY (CB-OS-2) BLOCK, RAVVA OIL AND GAS FIELD (RAVVA)
BLOCK AND RAJASTHAN (RJ-ON-90/1) BLOCK**

Cairn India Limited (CIL) is the Operator of the offshore Cambay (CB-OS-2) block, Rajasthan RJ-ON-90/1 block and Ravva Oil & Gas Field (Ravva) on behalf of itself and its Joint Venture (JV) partners.

CIL on behalf of itself and its joint venture partners invites Expression of Interest under International Competitive Bidding ("ICB") process from reputed Suppliers (Indian and International) with demonstrated HSE/Quality performance and proven track record with capabilities for supply of Low sulphur high flash high speed diesel (HFHSD) and high speed diesel (HSD) for all Blocks.

The interested bidders should evince interest to participate in the Expression of Interest by clicking on the "**Evince Interest**" link against the corresponding Eoi listing on the Cairn India website and submit their contact details online. Further to this, interested bidders would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform) within ten (10) days from publishing of EOI.

The suppliers would be requested, as a minimum, to submit the following documents and details for prequalification via Smart Source:

1. Letter of interest clearly indicating the project reference.
2. Detailed Company information.
3. List/ Details of similar type of supply contracts successfully executed in the last two years and similar contracts/agreements currently under execution.
4. Confirmation of capability to supply HSD/HFHSD to meet CIL schedule. Health, Safety and Environment (HSE) policies, procedures, manual in line with internationally accepted practices and HSE statistics covering the last 3 years.
5. Quality assurance & Quality control plan/ procedures in place for the execution of similar type of work, Copy of ISO or any other certification as applicable
6. Company's financial details for last 3 years (Including JV Partner's financial , if proposed) i.e. Audited balance sheets, Profit and Loss Account & cash flow statement for last 3 years & following details separately.
 - a) Company Turnover based on last 3 audited/Financial statements.
 - b) Company's Net Worth based on last 3 audited/Financial statements.

- c) Working Capital based on last 3 audited/financial statements.
- d) State the banker's name, address and Solvency certificate from bank indicating the credibility limit in financial terms