



Energy for India

CAIRN ENERGY INDIA PTY LIMITED

(Incorporated in New South Wales, Australia – ACN 002 066 784)

NOTICE INVITING GLOBAL EXPRESSION OF INTEREST FOR FACILITY MANAGEMENT AND MAINTENANCE CONTRACT FOR BASE LOCATIONS IN RJ-ON-90/1 CONTRACT AREA

Cairn Energy India Pty Ltd. ("CEIL") is the Operator, on behalf of the Joint Venture partners Cairn Energy Hydrocarbons Limited and ONGC in Contract Area RJ-ON-90/1 in the State of Rajasthan, India. Production activities from this area have commenced with the Mangala Field development.

CEIL seeks an Expression of Interest under International Competitive Bidding Process ("ICB") from suitably experienced Contractors (Indian and International both) who wish to receive bids to provide Facility Management (including but not limited to Catering & Housekeeping Services) and Maintenance Services in support of activities during the Production and Development phase in RJ-ON-90/1 Contract Area and possibly other blocks / locations as may be required by the Company. The Facilities intended to be covered under the proposed Contract are mainly spread across the states of Rajasthan and Gujarat. Services will be contracted as multiple services bundled together. Primary term of the Contracts will be three (3) years, with possible extensions. The required services are expected to commence in April 2010.

Only Contractors who have a minimum of three (3) years experience in providing multi-facility, multi-year Facility Management and Maintenance Service shall be considered. The details of the Services that shall constitute the Facility Management & Maintenance Contract are mentioned below:

I. Catering Services:

Scope of Catering Services shall broadly include the following:

- Managing the Facility Kitchen & Pantry
- Providing experienced chefs and catering personnel
- Managing the Food service
- Managing wet and dry stores
- Ensuring optimum stock levels of all raw materials at all times
- Hygiene Management

II. Housekeeping Services:

Scope of Housekeeping Services shall broadly include the following:

- Provision of trained housekeeping personnel
- Housekeeping of guest rooms
- Housekeeping of all common areas
- Provision of all cleaning supplies, toiletries etc.
- Manage the Facility Laundry
- Manage Pest Control Services of the premises.

III. Facility Maintenance Services:

Scope of Facility Maintenance Services shall broadly include the following:

- Provision of Maintenance Technicians/ Shift Engineers – For managing HVAC system, Generators, Sewage treatment plant, Plumbing and water system, Pumps, Electrical panels and equipment.
- Carry out preventive maintenance.
- Carry out shut down maintenance.
- Manage services complaints relating to guest rooms.
- Maintain stock of electrical, plumbing and other consumables.

Only those companies/ consortium possessing substantial and proven record of performance in executing similar contracts of this magnitude should respond to this notice. Companies are requested, as a minimum, to submit the following documents and details:

1. Letter of interest along with company/consortium information detailing their nominated management, staff, and business process support to carry out a multi-year, major services campaign for all types of operating facilities.
2. Lists of similar work successfully executed in the last three years and similar projects/agreements currently under execution. (With particular emphasis on work carried out with Oil and Gas Operators). Contact details from the earlier projects shall be provided..
3. Details of capability to mobilise and commence work to meet CEIL's schedule. The Contractor's experience in mobilising on schedule shall be clearly stated.
4. Details of particular experience of providing Services in remote areas where rapid mobility and flexibility to accommodate CEIL's programme is paramount. Evidence supporting successful major operations in remote areas must be submitted.
5. Details of Management, Operating and Maintenance schemes with copies of certification.
6. Intent to develop a close long term relationship with CEIL.
7. Methodology indicating increase in Indian content of these services over time.
8. List of policies, procedures and quality assurance practices currently in place for the execution of similar work.
9. Health, Safety and Environment (HSE) policies, procedures and statistics covering the last 3 years.
10. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements etc.) for last 3 years.
11. Copies of ISO certifications.
12. In case of sub-contracting, submission of above relevant documents of the proposed sub-contractors.

All information and documentation shall be provided at address below within 10 days of publication of this EOI by e-mail as attached PDF file and via courier to:

Director-Procurement & Supply Chain Management

Cairn Energy India Pty Limited, 3rd & 4th Floors, Vipul Plaza, Suncity, Sector 54, Gurgaon-122 002

E-mail : rjnprocurement@cairnindia.com