



Energy for India

CAIRN ENERGY INDIA PTY LIMITED

(Incorporated in New South Wales, Australia ^A□N^002 066 784)

GLOBAL EXPRESSION OF INTEREST FOR ENGINEERING-PROCUREMENT-CONSTRUCTION (EPC) CONTRACT

FOR SALAYA- BHOGAT (UP TO LAND FALL POINT) SECTION FOR MANGALA DEVELOPMENT PIPELINE (MDPL) PROJECT

Cairn Energy India Pty Ltd. ("CEIL") is the operator of block RJ-ON-90/1 (the "Block") in India, and operates the Block on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited and Oil and Natural Gas Corporation (ONGC). The Block contains a number of major oil discoveries, including the Mangala field, the largest onshore oil discovery in India since 1985. CEIL and its JV partners have approval from Government of India (GOI) for a pipeline to transport crude oil from the Block at Barmer, Rajasthan to a coastal terminal facility in Gujarat. The pipeline project involving Oil Evacuation Pipeline and Gas Pipeline for 591 km, pumping / export terminals and related facilities (such as pumping stations, blending facilities, storage facilities, pigging stations, metering skids, etc.) for transportation of 150,000 to 175,000 barrels of oil per day crude oil from the upstream process terminal at the Mangala field to the initial downstream terminal point Salaya is under progress..

CEIL intends to issue an Engineering-Procurement-Construction (EPC) pipeline laying contract for its extended downstream terminal point from the existing Salaya to Bhogat section (up to Land Fall Point) under MDPL project.

The proposed Scope of work includes but not limited to laying approximately 80 km of Heated Crude Oil and a parallel Gas Pipeline, each from Salaya, Gujarat to Bhogat, Gujarat. The crude oil line shall be insulated and heat traced with Skin Effect Heat Management (SEHM) System. The project scope shall also include facilities such as pigging station, stations for SEHM Systems (Design and Supply of SEHM system and Main line Pumping Station(s) will be by a separate contract that shall be provided as free- issue item to the EPC contractor),

EPC Contractor's scope would include checking and verification of the FEED (Front End Engineering & Design) package, detailed design, engineering, procurement, inspection, testing, expediting and supply of materials and equipment, erection / installation and construction, pre-commissioning, performance testing and assistance in start-up and commissioning. CEIL intends to procure the corrosion coated and insulated line pipe, heat tracing tube & Heat management system for pipeline to be free issue to the pipeline contractor.

CEIL seeks Expression of Interest (EOI) from reputed EPC Contractors for the above mentioned EPC work. Only those companies possessing substantial and proven record of performance in executing similar jobs of this magnitude should respond to this notice. Companies are requested, as a minimum, to submit the following documents and details:

1. Letter of interest with detailed company information.
2. Lists of similar projects successfully executed in the last five years and those of currently under execution. (With particular emphasis on project of similar magnitude carried out in Pipelines in Oil & Gas sector).
3. Discipline and geographical location wise company's permanent manpower strengths for providing EPC services.
4. List of policies, procedures and quality assurance practices currently in place for the execution of similar work.
5. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements etc.) for last 3 years.

6. Health, Safety and Environment (HSE) policies, procedures and statistics covering the last 4 years.

All information and documentation shall be provided at address below within 14 days of publication of this EOI by e-mail as attached PDF file and via courier to:

General Manager - Contracts

Cairn Energy India Ptv Limited

3rd & 4th Floors. Orchid Plaza.

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