



## CAIRN INDIA LIMITED

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### **GLOBAL EXPRESSION OF INTEREST (EOI) UNDER INTERNATIONAL COMPETITIVE BIDDING (ICB) FOR PROVISION OF SUPPORT VESSEL FOR ACID CAMPAIGN AT RAVVA BLOCK**

**Cairn India Ltd.** ("CIL") is the Operator of the Offshore **Ravva Oil and Gas Field (Ravva)**, on behalf of itself and its Joint Venture (JV) partners Oil and Natural Gas Corporation Limited (ONGC), Videocon Industries Limited (VIL) and Ravva Oil (Singapore) Pte Ltd. (ROS), located off the east coast of India in the state of Andhra Pradesh.

CIL on behalf of the JV partners invites reputed Contractors (both Indian and International) with demonstrated HSE performance to express their interest to participate in pre-qualification as bidders and to participate in International Competitive Bidding Process ("ICB") process.

The scope of work for this EOI shall basically include but not limited to the following:

- The vessel of suitable specifications will be required to support Company's Vessel based Acid Stimulation Campaign at Ravva field for an approximate period of 3 months during January-April 2016.

In view of the nature of the scope, only those Companies meeting the following criteria as a minimum should respond to the EOI:

- Existing Vessels – Company to have minimum of two Vessels
- Experience – Minimum One year experience of providing PSVs/AHTS Vessels
- Net Worth – Positive net-worth of in each of the immediately preceding 2 financial years
- Turnover – Annual Average turnover in each of the immediately preceding 2 financial years should be equal or more than estimated average contract value.
- Liquidity – Liquidity ratio in each of the preceding two financial years shall not be less than 0.60

#### **Technical Capability/ Miscellaneous**

- Capability to provide PSV vessel built after May 1996; classed by IACS member.
- Capability to provide PSV having capability of DP 2 , Min 3600 BHP engine, FiFi-1, deck space 350 m2 with SPS compliance and charterer's accommodation for minimum of 24 personnel.
- Organizational outline proposal detailing their nominated management, staff, and business process support for the required services.



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- Has documented Operations, Maintenance and Preventive Maintenance systems and procedures.
- Logistics support to repair, maintain and provide Infield support to the vessel after commencement of work.
- If a Joint Venture to be proposed, state the name/address/phone/e-mail of all Joint Venture partners
- Bidder should have an established Quality Manual, Policy and Procedures, valid quality certifications / accreditations.
- The estimated period for the services is 90 days firm & further extension with CIL option of four extensions of one week each.
- In view of the nature of the scope, only those suppliers possessing the requisite and proven record of performance should respond to this notice.

### **Companies are requested, as a minimum, to submit the following documents and details:**

1. Letter of interest clearly indicating the Project reference
2. Detailed Company Information with organization structure, list of manpower with CVs of key personnel, list of owned and operated vessels, mentioning year of Built.
3. Details of completion of similar type of projects in the last three years under headings:
  - a) Brief scope of work
  - b) Value of work in INR
  - c) Contractual Duration
  - d) Actual completion of Project
  - e) Clients name
  - f) Contact details of the Client (CIL may approach the client directly for the feedback)
  - g) Safety Certification / Inspection of plant and machineries
  - h) HSE statistics, LTI graph etc.
4. Typical Project Planning and Execution methodology.
5. List of all jobs under execution with the value of the Job and percentage completion.( With particular emphasis on project of similar magnitude carried out in Oil and Gas Sector). Reference List (Clientele)
6. Experience of working in similar terrain.
7. HSE policy and implementation procedures in line with internationally accepted practices with statistics for last four years.
8. Quality assurance & Quality control practices currently in place for the execution of similar work/services.
9. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest. The following financial evaluation criteria will be used for evaluation of financial standing and the vendors not meeting any of the criteria shall be disqualified from the bidding process.

The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the **“Evince Interest”** link against the corresponding EoI listing on the Cairn India



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website and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via *Smart Source* (Cairn's e Sourcing Platform). The suppliers would be requested, as a minimum, to submit the following documents and details for prequalification via *Smart Source*.

The envelope should be subscribed with "Reference No CIL/PSCM/OPS/EOI/OSR/-----". All information and documentation shall be provided at address below within 14 days of publication of this EOI by e mail as attached PDF and via courier to:

Assistant Manager – Procurement and Supply Chain Management  
Cairn India Limited  
DLF Atria Jacaranda Marg DLF City Phase 2  
Gurgaon 122002 [Haryana], India  
Phone: +91 124 476 4248  
Email: [sukrit.gupta@cairnindia.com](mailto:sukrit.gupta@cairnindia.com)