



CAIRN INDIA LIMITED

GLOBAL EXPRESSION OF INTEREST (EOI) UNDER INTERNATIONAL COMPETITIVE BIDDING (ICB) FOR PROVISION OF PRODUCTION SUPPORT VESSEL (PSV) AT RAVVA BLOCK

Cairn India Ltd. ("CIL") is the Operator of the Offshore **Ravva Oil and Gas Field (Ravva)**, on behalf of itself and its Joint Venture (JV) partners Oil and Natural Gas Corporation Limited (ONGC), Videocon Industries Limited (VIL) and Ravva Oil (Singapore) Pte Ltd. (ROS), located off the east coast of India in the state of Andhra Pradesh.

CIL on behalf of the JV partners invites reputed Contractors (both Indian and International) with demonstrated HSE performance to express their interest to participate in pre-qualification as bidders and to participate in International Competitive Bidding ("ICB") process.

The scope of work for this EOI shall broadly include the provision of PSV to support Company's Production Operations at Ravva for a period up to October 2019

In view of the nature of the scope, only those Companies meeting the following criteria as a minimum should respond to the EOI:

- Company owns a minimum fleet of two offshore supply vessels
- Company to have a valid Document Of Compliance (DOC) Certificate for operating Offshore Supply Vessel
- Minimum three year experience of providing offshore supply vessels.
- Capability to provide PSV vessel,
 - Built after October 1999
 - Classed by IACS member
 - Deck space minimum 200 m²
 - Capability of DP1 or Azimuth Propulsion
 - FiFi-1
 - Deck Crane of minimum 5 ton SWL in a position 3 mts aft of astern roller.

Companies are requested, as a minimum, to submit the following documents and details:

1. Letter of interest clearly indicating the Project reference
2. Documents listed below
 - a) Organizational outline proposal detailing their nominated management, team, staff, and business process support for this job.
 - b) List of Offshore Vessels owned by the contractor with certificate of Registry of at least two vessels of same type or any vessel AHTS/Tug, etc.
 - c) Valid Document of Compliance (DOC) Certificate for operating Offshore Supply Vessel
 - d) Operations, Maintenance and Preventive Maintenance systems and procedures



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- e) Logistics support along with maintenance and infield support details related to Company's operational area
- g) HSE Management system, policies and documentation.
- i) Valid Quality accreditations and certification
- j) Quality manual policy and procedures

If a consortium is proposed, state the name/address/phone/e-mail of all consortium partners. In case of consortium, capabilities of lead bidder shall be evaluated. The submission shall therefore clearly state the name of the lead member of consortium and also furnish the consortium agreement.

3. Company's financial performance documents (Audited Balance sheets and Profit and Loss Statements, Auditors Report and Notes to Accounts etc for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest. The following financial evaluation criteria will be used for evaluation of financial credentials.

- Net Worth – Positive net-worth of in each of the immediately preceding 2 financial years
- Turnover – Annual turnover in each of the immediately preceding 2 financial years should be equal or more than estimated average contract value.
- Liquidity – Liquidity ratio in each of the preceding two financial years shall not be less than 0.60

The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the **“Evince Interest”** link against the corresponding EoI listing on the Cairn India website and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via *Smart Source* (Cairn's e Sourcing Platform). The suppliers would be requested, as a minimum, to submit the aforesaid documents and details for prequalification via *Smart Source*.