



Energy for India

CAIRN ENERGY INDIA PTY LIMITED

(Incorporated in New South Wales, Australia – ACN 002 066 784)

GLOBAL EXPRESSION OF INTEREST (EOI) FOR DEVELOPMENT OF DOCUMENTATION FOR BHOGAT OPERATIONS CONTRACT FOR MANGLA DEVELOPMENT PIPELINE OPERATIONS

Cairn Energy India Pty Ltd. ("CEIL") is the operator of the Block RJ-ON-90/1 (the "Block") in India, and operates the Block on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited and Oil and Natural Gas Corporation (ONGC). The Block contains a number of major oil discoveries, including the Mangala field, the largest onshore oil discovery in India since 1985. CEIL and its JV partners have approval from Government of India (G.O.I) for a pipeline to transport crude oil from the Block at Barmer, Rajasthan to a coastal terminal facility in Gujarat.

The pipeline project involves a main 24" underground/ continuously heated/ insulated Crude Oil Export Pipeline of approximately 670 km, 24"/ 10" spur lines , 8" Gas (fuel) Pipeline, intermediate pumping station/ terminals and related facilities for the transportation of approx. 1, 75,000 barrels of crude oil per day from the upstream process terminal at the Mangala field to the different customers along the Pipeline route and land fall terminal point at Bhogat, in the state of Gujarat.

Phase-II including ~ 80 Km of 24" crude oil Pipeline & 8" Gas Pipeline from Salaya near Jamnagar to coastal terminal and a crude oil storage/ export pumping terminal near Bhogat is under development and expected to be commissioned next year.

The Bhogat terminal shall consist of facilities including Crude oil storage tanks, export booster & export pumps, light flushing oil storage tanks, custody transfer metering system, Steam generation package, Air compressor package, Power generation system, Fuel gas system, Emergency DG, Fire protection system, HVAC system, Closed drain system, utilities and other miscellaneous systems.

CEIL intends to enter into a contract with a reputed/ experienced vendor for the preparation of operations and maintenance documents for the upcoming Bhogat terminal. The work under contract shall mainly include preparation of following documents based on the list provided by CEIL:

- Standard Operating procedures for various operations
- Maintenance strategies for various equipment
- Equipment criticality analysis

CEIL on behalf of its joint venture partners invites reputed (Indian and International both) Contractors with demonstrated HSE performance to express their interest to participate in pre qualification as bidders and to participate in International Competitive Bidding Process ("ICB"). In view of the nature of the scope, only those Companies possessing the following requisites should respond to this notice:

(1) Proven record of performance in executing at least 01 project of US \$ 0.56 MM or on ongoing or in past 05 years (or) 02 projects of US \$ 0.28 MM each in past 05 years (or) 03 projects of US \$ 0.168 MM each in past 05 years

(2) Average Annual Turnover of US \$ 1.12 MM in last 3 years.

(3) Possessing the proven record of performance and minimum three (03) years experience in executing similar type of services

In addition to the above requested documentation, bidders shall also submit credentials to support the specific qualification criteria for the package.

Companies are requested, as a minimum, to submit the following documents and details for prequalification:

1. Letter of interest clearly indicating the Project reference
2. Detail Company Information with Organization structure, List of manpower with CVs of key personnel, Parent Company Support agencies and other facilities & resources that would execute the contract
3. Details of completion of similar type of projects in the last 03 years under headings:
(a) Brief scope of work (b) Value of work (c) Contractual Duration (d) Actual completion of Project (e) Clients name (f) Contact details of the Client (CEIL may approach the client directly for the feedback) (g) Safety Certification / Inspection (h) HSE statistics, LTI graph etc.
4. Typical Project Planning and Execution methodology.
5. Details of Key Members who shall be involved in the Project execution including their experience levels.
6. List of all jobs under execution with the value of the Job and percentage completion.(With particular emphasis on project of similar magnitude carried out in Oil and Gas Sector)
7. Experience of working in similar terrain.
8. HSE policy, HSE manual and implementation procedures in line with internationally accepted practices with statistics for last three years.
9. Quality assurance & Quality control practices currently in place for the execution of similar work, Copy of current ISO or any other certification as applicable, Certification of the company's QA system by an accredited certification body. Quality Management System (QMS) of the company and Copy of registration certificate (Labor Law, EPF etc. as applicable).
10. Company's financial performance documents(Including JV Partner's financial , if proposed) i.e. Audited balance sheets, Profit and Loss Account and cash flow statement for last 3 years & following details separately:
 - a) Company Average Annual Turnover of US \$ 1.12 MM in last 3 years based on last 3 audited/Financial statements.
 - b) Company's net worth based on last 3 audited/Financial statements should be positive.
 - c) State the banker's name, address and Solvency certificate from bank indicating the credibility limit in financial terms.

The envelope should be subscribed with "**Reference No CEIL/PSCM/OPS/EOI/DOC/100030986**". All information and documentation shall be provided at address below within 14 days of publication of this EOI by e mail as attached PDF and via courier to:

Senior Manager – Procurement and Supply Chain Management

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