



Energy for India

CAIRN ENERGY INDIA PTY LIMITED

(Incorporated in New South Wales, Australia – ACN 002 066 784)

EXPRESSION OF INTEREST (EOI) FOR SELECTION OF BROKER FOR ASSET INSURANCE POLICY

Cairn Energy India Pty Ltd. ("CEIL") is an active explorer, developer, and operator of Oil & Gas fields across India. Currently it is having nine exploration block and three producing assets

CEIL is in the process of short listing brokers for placement of their asset insurance policy. With this EOI, CEIL intends to short list names of experienced composite insurance brokers

Following are pre- qualification criteria for bidding for this tender:

1. Annual revenue (brokerage) turnover of Rs.10 crores and above from Indian Operation.
2. Minimum of 3 years experience as composite brokers
3. Should have placed insurance for at least 5 Indian offshore risks as lead broker and 10 Global offshore risks as lead broker. This should be for operational risks and not construction covers. Provide a list of clients with details of the insurance placement
4. Should have an office in India and overseas for placement & servicing of the insurance policy
5. Broker should have placed a minimum insurance premium of Rs. 100 crores from Indian & Overseas Oil & Gas Upstream Clients

Interested Brokers who can fulfil all the criteria listed above shall submit their response with the following details within 5 days of the publication of this advertisement to the address given below:

1. Company profile, Organisation Set-up
2. Latest annual report / Balance sheet
3. Volume of Business done in Oil & Gas insurance globally.
5. Number of energy claims handled in last 3 years
6. List of Indian & Global Oil & Gas Clients for whom operational insurance placement has been done as lead broker for last 3 years. Note: Furnish year wise details separately. Do not include construction or liability policies. Renewals can be included.
7. Number of employees handling Oil & Gas Insurance in India & Overseas separately
8. Value additions you will be providing as Insurance Broker.

The envelope should be subscribed with "Reference No. CEIL/C&P/EOI/ASSET INSURANCE". All information and documentation shall be provided at the address given below within 5 days of publication of this EOI by e-mail as attached PDF file and via courier to:

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