



WE FUEL AMAZING

CAIRN INDIA LIMITED

GLOBAL EXPRESSION OF INTEREST FOR TREATMENT OF INJECTION WATER FILTER (WALNUT SHELL MEDIA) BACKWASH AT MANGALA PROCESSING TERMINAL IN RAJASTHAN BLOCK.

Cairn India Ltd. ["CIL"] is the Operator on behalf of Joint Venture partners CIL and Oil and Natural Gas Corporation, of the Contract Area RJ-ON-90/1 at Barmer in the state of Rajasthan. The RJ-ON-90/1 Block contains northern oil discoveries namely Mangala, Bhagyam and Aishwarya & Associated fields. Cairn India Ltd in JV with ONGC is operating an onshore oil and gas processing facility known as Mangala Processing Terminal at Nagana village near Kawas about 25 kms from Barmer, Rajasthan for processing of crude from Mangala, Bhagyam & Aishwarya well pads.

Cairn is planning to treat the Backwash Wastewater generated during continuous operation of Injection Water Filter (Walnut Shell media) for its Rajasthan block. For this purpose Global Expression of Interest are invited from reputed, reliable & experienced parties, with prior expertise in execution of turnkey project in Oil and Gas industry, for Supply, Installation and Commissioning of Oil and TSS removal unit for Injection Water Filter Backwash treatment at Mangala Processing Terminal in Rajasthan Block.

Only those parties who meet following criteria shall be considered.

- 1) Average annual turnover of Bidder shall be at least US \$ 2 million or INR 10 Crores 80 lacs in each of the preceding 2 audited years.
- 2) Bidder positive net worth for last Two (2) audited years shall be \$ 200K.
- 3) Bidder should have relevant experience in supplying Oil and TSS removal unit for Wastewater Treatment in Oil and Gas Industries for a period of 3 years.

The scope of supply shall include, but not be limited to:

- Design, supply of material, fabrication, shop assembly, priming, internal coating, painting, insulation, testing and delivery of the package required for treating filter backwash water to remove the Oil and TSS to the desired specifications.
- Equipment/Skid/Package supplied should be able to handle slug quantity.
- All the associated on-skid valves, piping specialty items, control valves, relief valves, interconnect instrument tubing and valves, Controls and instrumentation (including free standing control panel, skid mounted motor local control stations etc.), on-skid electrical wiring and cabling and other engineering items to be supplied along with skid.
- Installation and Commissioning of the unit at Company Site.

Only those companies possessing substantial and proven record of performance in Supply of Oil and TSS removal unit should respond to this notice. Companies are requested, as a minimum, to submit the following documents and details:

1. Letter of interest to participate in the EOI [Expression of Interest] clearly indicating the EOI reference along with company information detailing their nominated management, staff, and business process support.
2. Documents in support of financial capabilities: Company's turnover & maximum single contract value for Supply of Oil and TSS removal Treatment unit for WasteWater treatment [in last three years] mentioning on company letter head with supporting documents along with audited financial statements [Balance sheet, profit & loss account & cash flow statement]

3. Documents in support of Technical Capabilities. Companies are requested to submit details of their Supply and execution capabilities clearly indicating :
 - a. Experience in executing Turnkey project for Supply, Installation and Commissioning of Oil and TSS removal unit for Wastewater treatment in Oil and Gas industry indicating details as : 1) Brief scope of work including design flow rate of Treatment unit supplied & year of supply, 2) Outlet Oil and TSS specification achieved for the Treatment Unit 3) Value of work in US \$, 4) Tenure of project execution, 5) Client name, 6) Contact details of client 6) Delivery location & mode of shipment.
 - b. Typical Project Planning and Execution Methodology.
 - c. Flexibility in terms of delivery terms FOB, port of destination or delivered at site in Rajasthan, India etc.
 - d. Performance Feedback Certificate from previous clients for the Successful installation of Oil and TSS removal unit for Wastewater Treatment.
 - e. Supplier should submit a reference list of Business presence in India for Sales, After Sales, and Commissioning Support etc.
 - f. List of Policies, Procedures and Quality Assurance practices currently in place for the execution of similar work.
 - g. Detail of capability to Supply and Install a Treatment unit to meet CIL's schedule. The Bidder's experience in completing the project on schedule should be clearly stated.
4. Documents in support of Health, Safety, Environment & Quality [HSEQ] performance : Companies are requested to submit (i) Health, Safety and Environment [HSE] policies, procedures, manual in line with internationally accepted practices and HSE statistics covering the last 3 years, (ii) Quality assurance & Quality control plan/ procedures in place for the execution of similar type of work, (iii) copies of ISO 9001, 14001, OHSAS 18001 or any other certification as applicable.
5. Bidder is also requested to furnish a declaration duly attested with relevant documents for any ongoing litigation, court receivership or similar proceedings.

The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link against the corresponding Eol listing on the Cairn India website and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via *Smart Source* [Cairn's e Sourcing Platform]. The suppliers would be requested, as a minimum, to submit the following documents and details for prequalification via *Smart Source*

The interested suppliers should evince interest to participate in Eol within 14 days of publication of Expression of Interest.