



WE FUEL AMAZING

**GLOBAL EXPRESSION OF INTEREST (EOI) FOR PROVISION OF
PULLBACK TUG AT BHOGAT SPM, GUJARAT**

Cairn India Ltd. ("CIL") is the main operator of block RJ-ON-90/1 in India. The Block contains a number of major oil discoveries including the Mangala field. CIL and its JV partners have approval from Government of India (GOI) for a pipeline to transport crude oil from the Block at Barmer, Rajasthan to coastal terminal facility in Gujarat.

The pipeline include a main 24" underground/ continuously heated/ insulated Crude Oil Export Pipeline of approximately 700 km for the transportation of crude oil from the upstream process terminal at the Mangala field to the different customers along the Pipeline route, Coastal customers through Single Point Mooring (SPM) system installed in Arabian sea near Bhogat, Gujarat in India. SPM (turret type, by Blue water) system comprises a Catenary Anchor Leg Mooring (CALM) buoy to moor and off load tankers up to 120,000 DWT and certified by American Bureau of Shipping (ABS).

CIL on behalf of its joint venture partner's invites Expression of Interest under International Competitive Bidding ("ICB") process from reputed Contractors (Indian and International) with demonstrated HSE performance and proven track record for provision of pull back tug/off shore vessels

The scope for this EOI will basically include:

- Provision of Pullback tug on long term basis to support tanker operations at Bhogat SPM.
- The tug shall be classed with a classification society that is member of International Association of Classification Societies (IACS)
- The Tug shall be less than 20 years of age during the entire contract period

In view of the nature of the scope, only those Companies possessing the following requisites should respond to this notice:

- Annual Turnover in each of the immediately preceding two (2) financial years should be greater than or equal to estimated Average Annual Contract Value.
- Positive net worth in each of the immediately preceding two (2) financial years.
- Liquidity ratio in each of the preceding 2 financial years shall not be less than 0.6
- Minimum 2 year experience in providing offshore vessels/ Tugs
- Owns minimum fleet of 2 Offshore vessels/Tugs

Companies are requested, as a minimum, to submit the following documents and details:

1. Letter of interest clearly indicating the Project reference
2. Details of experience in providing tugs/offshore vessels for last 5 years.
3. List of Vessels owned and operated by the bidder.





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4. Organizational outline proposal detailing their nominated management, staff, and business process support for the provision of the Tug.
5. Documented Operations, Maintenance and Preventive Maintenance systems and procedures for vessels.
6. Details of logistics support to repair, maintain and provide Infield support to the vessel after commencement of work. Provide details as to how this will be managed.
7. HSE Management Systems, Policies and Documentation.
8. LTI Records for 3 years
9. Quality Management system manual.
10. Valid Quality certification and accreditations.
11. Company's financial performance documents (Audited Balance sheets, Profit and Loss Account & cash flow statement, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest. Following additional points will be considered for evaluation of financial performance:
 - a) Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
 - b) In case of unaudited statements (if there are no audit requirements for auditing of financials As per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
 - c) All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested bidders should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link against the corresponding EoI listing on the Cairn India website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested bidders would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The suppliers would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source.

A handwritten signature in blue ink, consisting of a vertical line that curves at the bottom into a loop.