



CAIRN ENERGY INDIA PTY LIMITED

(Incorporated in New South Wales, Australia – ACN 002 066 784)

GLOBAL EXPRESSION OF INTEREST / PRE-QUALIFICATION FOR CLEARING, FORWARDING AND LOGISTICS SERVICES: Block RJ-ON-90/1

Cairn Energy India Pty Ltd. (“CEIL”) is the Operator on behalf of Joint Venture partners CEIL, Cairn Energy Hydrocarbons Limited and Oil and Natural Gas Corporation, of the Contract Area RJ-ON-90/1 at Barmer in the State of Rajasthan.

CEIL seeks an Expression of Interest from suitably experienced service contractors (Indian and International both) who wish to receive tender documents to provide Clearing, forwarding and logistics services in this onshore block under International Competitive Bidding (ICB) process.

The Contractor shall provide custom clearance and related logistics services for the cargo imported into India from various countries to its final destination at project site in Barmer Rajasthan in India. Majority cargoes are expected to be coming through Mumbai or Kandla port. Contractor shall have strong presence in these ports directly through their own offices.

Interested vendors shall submit the following documents as a minimum with their EoI for the pre-qualification

1. List of similar service contracts executed in the last three (3) years and the work currently under execution, stating the scheduled completions dates, value of contracts, names and contact details of the clients who can be contacted for reference
2. List of jobs done for Cairn Energy India Pty Ltd. in the past, if any.
3. Provide a workload histogram for year 2010 to 2011 with respect to available resources to be employed for this job and those committed on ongoing jobs or assigned for future work envisaged.
4. Details of your previous experience of arranging for Essentiality certificate from the relevant Gol departments to avail Customs Duty Waivers for incoming cargoes
5. Details of resources and facilities such as, but not limited to, arranging of customs clearance, road transport of normal and heavy over sized cargoes, secured storage facilities, material handling equipment, and material control procedures. Also, provide details of the online tracking system you have (if any) to monitor the progress of the cargo. Indicate the facilities available in-house and the work which is normally sub-contracted to third parties.
6. Details of all clearing and freight forwarding companies you are affiliated within USA, Europe, Asia and Middle East.

7. Complete administrative and financial details of the company with audited annual report for last two (2) years. Please indicate the trend of your sales and profits for the last two (2) financial years.

8. Details on Health, Safety and Environment (HSE) and Quality Assurance and Control (QA/QC) systems followed. If your company has ISO 9000 and 14000 certifications, please provide a copy.

9. Details of any litigation proceedings which are pending or which have been concluded in year 2009-10.

Interested contractors who can fulfil all of the specifics listed above must submit their response, including the details and references stated above, in writing and by e-mail within seven (7) days of publication of this advertisement. The envelope should be superscribed with “**RJ-ON-90/1: Provision of Clearing, Forwarding and Logistics Services**” and should be addressed to:

Director-P&SCM
Cairn Energy India Pty Limited
Ground Floor, Tower A, Paras Twin Tower, Sector Road, Sector 54,
Gurgaon 122 002 (Haryana), India Tel.: +91-124-476 4000
Fax: +91-124-476 4568 **E-mail: rjnprocurement@cairnindia.com**