



WE FUEL AMAZING

AMENDMENT TO THE GLOBAL EXPRESSION OF INTEREST (EOI) FOR PROVISION OF OFFSHORE DRILLING UNIT(S), TANGIBLES, AND VARIOUS DRILLING/MARINE SERVICES FOR BLOCK KG-OSN-2009/3 and PR-OSN-2004/1

With reference to the EOI published on 25th June 2014, Cairn India Ltd. ("CIL") issues the following Amendment:

Block: KG-OSN-2009/3: Water Depth: 8 metres to 1,000 meters; (*Maximum water depth changed*)

Category A – Standalone Services

Drilling Unit(s)

Block: KG-OSN-2009/3

(i) Independent Leg Jack Up Drilling Unit Cantilever type or Mat supported cantilever type or Mat supported slot type for drilling in water depths upto 100 meters.

(ii) Semi-submersible drilling unit /drill ship for drilling beyond 100 meters and upto 1,000 meters (***Maximum water depth changed***).

Specifics:

Companies who have a minimum of three years' operating experience in providing the above mentioned services are requested, as a minimum, to submit the following documents and details for prequalification:

1. Letter of interest.
2. Details of completion of similar type of services in the last five years under headings:
 - a) Brief scope of work
 - b) Value of work in INR/USD
 - c) Contractual Duration
 - d) Actual completion of Service
 - e) Clients name
 - f) Contact details of the Client (CIL may approach the client directly for the feedback)
 - g) Safety Certification / Inspection of plant and machineries
 - h) HSE statistics, LTI graph etc.
3. Organisational outline proposal detailing their nominated management, staff, and business process support to carry out an Offshore Drilling campaign for all types of wells.
4. A demonstrable capability to mobilise and commence work to meet CIL's schedule. The Contractor's experience in mobilising on schedule shall be clearly stated.
5. Particular experience of providing Services in offshore Drilling operations and flexibility to accommodate CIL's programme is paramount.
6. Details of Management, Operating and Maintenance schemes with copies of their certification.
7. Details of HSE Organisation, responsibilities, resources, standards and documentation, Risk management, Planning and procedures, Implementation and performance monitoring.
8. Details of HSE auditing and management review of HSE-MS, Valid Certifications / Accreditations
9. Details of established Quality Manual, Policy and Procedures, valid Quality Certifications, Accreditations.
10. Details of latest technology (if any) applied by the Contractor around company's operational area.
11. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements , Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest.



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Also, note –

- i. Normally standalone financials of the bidding entity only will be considered. However, Consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ii. In case of consortium, the financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.
- iii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iv. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the **"Evince Interest" link** against the corresponding EOI listing on the Cairn India website (www.cairnindia.com) and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via *Smart Source* (Cairn's e Sourcing Platform) within 14 Days from publishing of this EOI.